

28 September 2017

**Statistics on Affiliates of Spanish Companies Abroad
Year 2015**

Affiliates of Spanish companies abroad generate a turnover of 185,027 million euros and employ 654,994 persons in 2015

The countries where affiliates of Spanish companies generate the highest turnover are United Kingdom (15.6%), United States (12.5%) and Brazil (11.4%)

The branches of activity with the greatest presence among Spanish affiliates abroad are *Information and communications* (with 20.3% of the turnover generated by affiliates) and *Manufacturing industry* (with 17.1 %)

In 2015, a total of 5,023 affiliates of Spanish companies abroad were observed in the *Industry, Construction, Trade and other non-financial market Services* sectors.

Turnover generated by these affiliates accounted for 185,027 million euros. With respect to employment, they employed 654,994 persons.

Results by branch of activity¹

The *Services* sector concentrated the highest percentage of Spanish affiliates abroad (33.4%), generated 34.2% of the total turnover and employed 39.3% of people employed by the total affiliates.

Main variables by activity sector

Year 2015. (Main economic variables in million euros)

Sector	Affiliate companies	Employed persons	Turnover
Industry	1,089	181,394	66,961
Construction	934	53,795	15,028
Trade	1,320	162,211	39,803
Services	1,680	257,594	63,236
TOTAL	5,023	654,994	185,027

¹ The affiliates of Spanish companies abroad researched are classified according to their main activity. Likewise, all of the study variables referring to the affiliates are assigned to said activity

On the other hand, 21.7% of affiliates abroad carried out their activity in the industrial sector. These companies generated the highest percentage of the turnover by sector (36.2%) and employed 27.7% of the personnel employed in affiliates.

Finally, *Trade* and *Construction* (with 26.3% and 18.6% of the number of affiliates, respectively) generated 21.5% and 8.1% of the turnover and provided employment for 24.8% and 8.2% of the total, respectively.

Main variables by activity sector. Year 2015 (in percentage)



Results by branch of activity

When analysing the number of affiliates for each of the 16 branches of activity presented in these statistics, it was observed that the branches with the highest number of affiliates were *Sale and repair of motor vehicles and motorcycles and Wholesale trade* (20.1% of the total affiliates) and *Manufacturing industry* (15.8%).

From the employment perspective, *Manufacturing industry* was the branch of activity that created the most employment (21.4% of the total). This was followed by *Retail trade except for motor vehicles and motorcycles* (20.0%) and *Information and communications* (17.0%).

Regarding the turnover, the branches contributing with the highest percentage to the total were *Information and communications* (20.3%), *Manufacturing industry* (17.1%) and *Electric power, gas, steam and air conditioning supply* (15.9%).

The branches with the smallest contribution were *Real Estate activities* (0.7%), *Construction of buildings* (0.8%) and *Water supply; sewerage, waste management and decontamination activities* (1.0%).

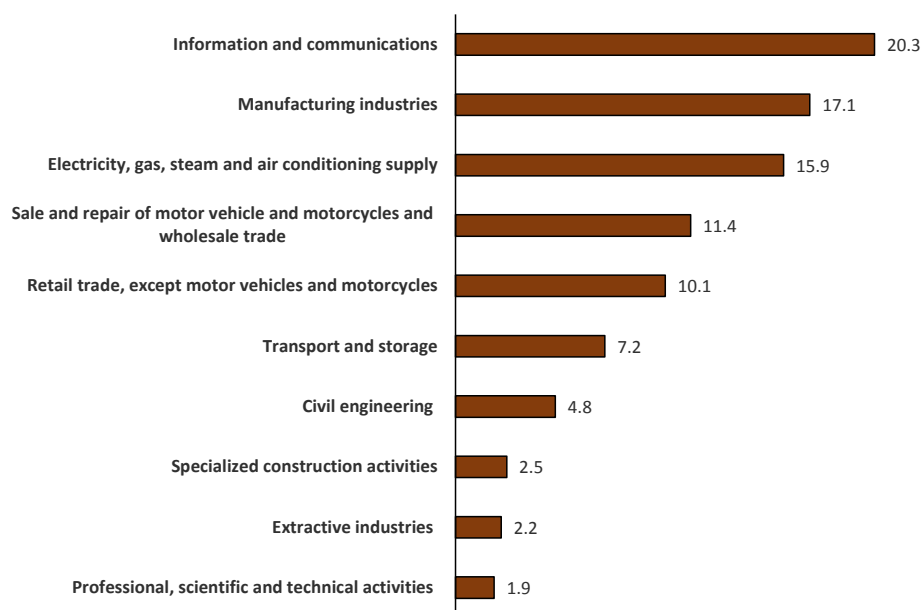
Main results by branch of activity

Year 2015

Branch of activity	Affiliates		Employed persons		Turnover	
	Number	%	Number	%	Million €	%
Industry	1,089	21.7	181,394	27.7	66,961	36.2
Extractive industries	42	0.8	2,607	0.4	4,106	2.2
Manufacturing industries	794	15.8	140,452	21.4	31,703	17.1
Electricity, gas, steam and air conditioning supply	144	2.9	25,241	3.9	29,358	15.9
Water supply; sewerage, waste management and remediation activities	109	2.2	13,094	2.0	1,794	1.0
Construction	934	18.6	53,795	8.2	15,028	8.1
Building construction	299	6.0	5,641	0.9	1,493	0.8
Civil engineering	372	7.4	27,944	4.3	8,941	4.8
Specialized construction activities	263	5.2	20,210	3.1	4,594	2.5
Trade	1,320	26.3	162,211	24.8	39,803	21.5
Sale and repair of motor vehicle and motorcycles and wholesale trade	1008	20.1	30,915	4.7	21,035	11.4
Retail trade, except motor vehicles and motorcycles	312	6.2	131,296	20.0	18,768	10.1
Services	1,680	33.4	257,594	39.3	63,236	34.2
Transport and storage	181	3.6	33,300	5.1	13,368	7.2
Hotel industry	163	3.2	16,116	2.5	2,233	1.2
Information and communications	404	8.0	111,048	17.0	37,489	20.3
Real estate activities	338	6.7	1,186	0.2	1,327	0.7
Professional, scientific and technical activities	273	5.4	16,592	2.5	3,472	1.9
Administrative and support service activities	176	3.5	56,628	8.6	2,253	1.2
Other service activities	145	2.9	22,724	3.5	3,094	1.7
TOTAL	5,023	100.0	654,994	100.0	185,027	100.0

Main branches of activity by turnover generated by the affiliates abroad.

Year 2015 (in percentage)



Results by country of the affiliate

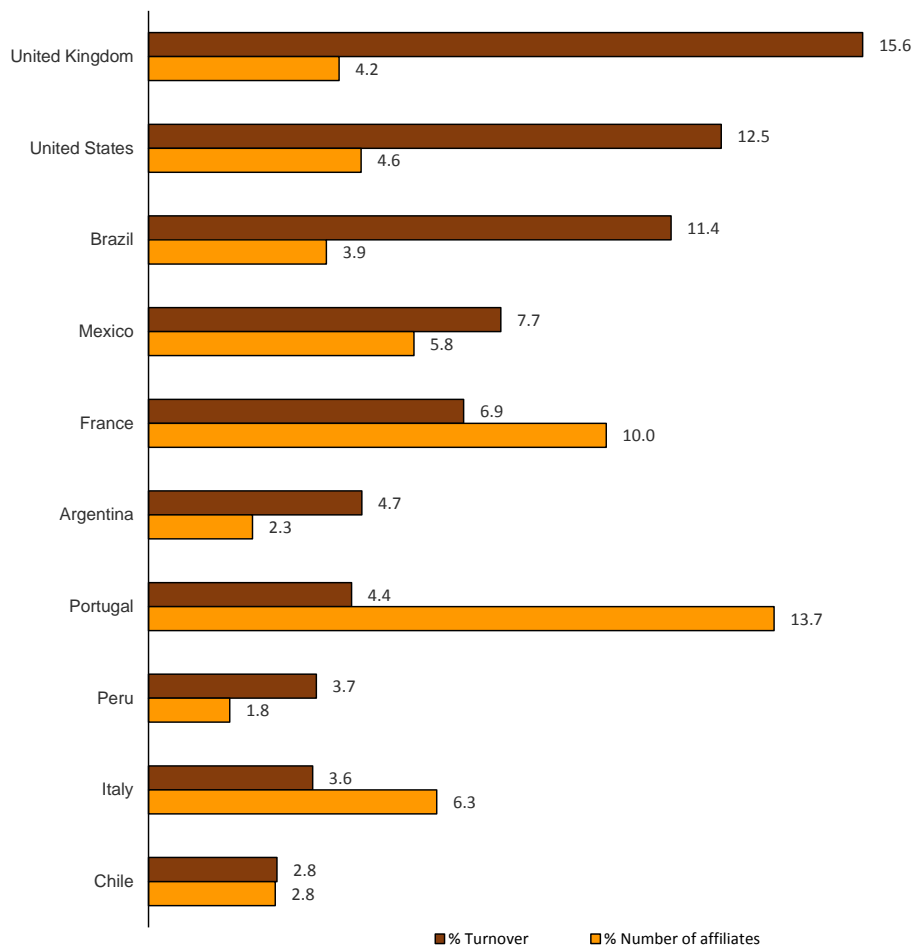
The countries in which the affiliates of Spanish companies abroad generated the greatest turnover in 2015 were the United Kingdom (15.6% of the total), United States (12.5%) and Brazil (11.4%).

In turn, the countries in which the highest number of affiliates were located were Portugal (13.7% of the total affiliates), France (10.0%) and Italy (6.3%).

With regard to the number of persons employed, Brazil registered 11.4% of total employment, United Kingdom 8.4% and United States 6.9%.

It is worth noting that the top 10 countries with the highest turnover accounted for 73.2% of the total, 55.2% of the total number of affiliates of Spanish companies abroad and 63.6% of the total number of persons employed by these affiliates.

Main countries by turnover and number of affiliates of Spanish companies abroad. Year 2015

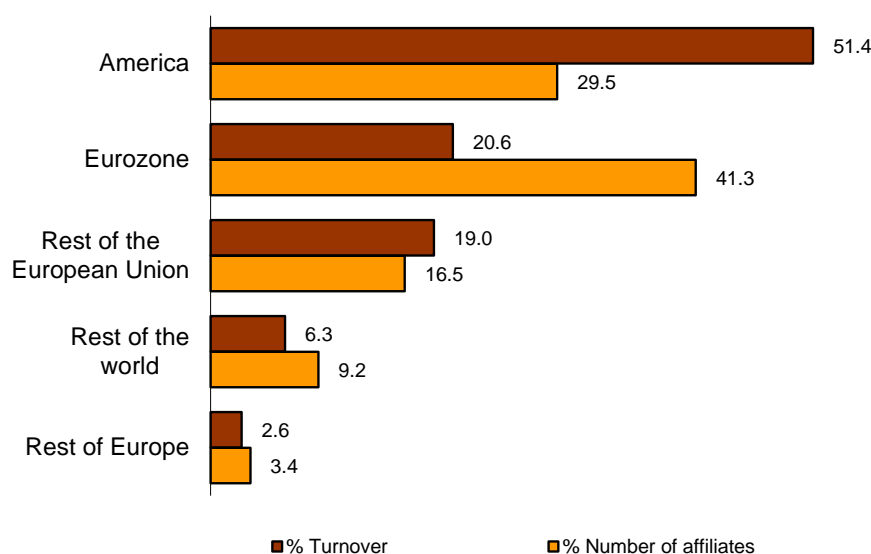


Results by geographical area of the affiliate

Most affiliates of Spanish companies abroad were located in the Eurozone of the European Union (41.3%) and in America (29.5%).

Considering the turnover as the reference variable, the affiliates of Spanish companies in America generated 51.4% of the total turnover of the affiliates in 2015, while the affiliates located in the Eurozone accounted for 20.6%.

Distribution by geographical area of the affiliate². Year 2015



In the *Industry*, *Trade* and *Services* sectors, the affiliates of Spanish parent companies had greater presence in the Eurozone, with 34.1%, 55.3% and 42.7%, respectively.

As regards *Construction*, the affiliates were more concentrated in America, with 39.0%.

Number of affiliates of Spanish companies abroad by geographical area and sector. Year 2015

Geographical area	Industry		Construction		Trade		Services	
	Number	%	Number	%	Number	%	Number	%
Eurozone	371	34.1	258	27.6	730	55.3	718	42.7
Rest of the European Union	187	17.2	212	22.7	185	14.0	247	14.7
Rest of Europe	35	3.2	13	1.4	76	5.8	46	2.7
America	326	29.9	364	39.0	199	15.1	595	35.4
Rest of the world	170	15.6	87	9.3	130	9.8	74	4.4
TOTAL	1,089	100.0	934	100.0	1,320	100.0	1,680	100.0

Regarding the turnover generated in each sector, the highest percentages were generated by the affiliates in America (49.5% in *Industry*, 67.1% in *Construction* and 59.8% in *Services*) and in the Eurozone (40.1% in *Trade*).

**Turnover of affiliates of Spanish companies abroad
by geographical area and sector. Year 2015**

Geographical area	Industry		Construction		Trade		Services	
	Million €	%	Million €	%	Million €	%	Million €	%
Eurozone	11,483	17.1	748	5.0	15,958	40.1	10,000	15.8
Rest of the European Union	15,294	22.8	2,411	16.0	3,506	8.8	13,989	22.1
Rest of Europe	1,762	2.6	107	0.7	2,613	6.6	395	0.6
America	33,127	49.5	10,081	67.1	14,019	35.2	37,794	59.8
Rest of the world	5,296	7.9	1,681	11.2	3,708	9.3	1,058	1.7
TOTAL	66,961	100.0	15,028	100.0	39,803	100.0	63,236	100.0

Methodological note

The Statistics on Affiliates of Spanish Companies Abroad (Outward FATS) provides information regarding three of the main economic variables of the affiliates of Spanish companies operating abroad in the following sectors: Industry, Construction, Trade and the rest of the Non-financial market services.

The target population of study of these statistics includes those affiliates of Spanish companies located abroad, and whose main activity is included in sections B to E (Industry), F (Construction), G (Trade) and H to S (Services), except K (Financial and insurance activities) and O (Public Administration) of the National Classification of Economic Activities 2009 (CNAE-2009). Within this scope of action, this statistic is complying with Regulation (EC) No. 716/2007 of the European Parliament and of the Council of 20 June 2007 on Community statistics on the structure and activity of foreign affiliates.

According to the Recommendations regarding Statistics on Affiliates compiled by the Statistical Office of the European Communities (Eurostat), with the collaboration of the different Member States, the company resident outside Spain which is ultimately controlled either by individuals resident in Spain or by an institutional unit or parent company resident in Spain, is considered to be an affiliate of a Spanish company abroad. For these purposes, control is understood to be the ability to establish the general policy of a company, via the designation, as necessary, of the adequate directors. The most common case by far is that the investor in the foreign affiliate is a legal person (parent). In this case, in order to be a parent company, it is not enough for a company located in Spain to directly or indirectly control more than half of the shareholders' vote, or more than half of the shares of the affiliate abroad, or to exercise a minority control (less than 50%, but greater than that of any other owner); but rather, the Spanish parent company must also be free from control, according to the defined terms, of another business unit located abroad. That is to say, it must be the institutional unit that ultimately owns the Spanish affiliate abroad.

These statistics provide information on three variables: the number of affiliate companies, persons employed therein and turnover of the affiliates abroad, broken down by activity, size, and country or geographical area of the affiliate company.

The results of these statistics are compiled using the administrative information from the Investment Register (Direct Spanish Investment Abroad-Position) of the Ministry of Economy and Competitiveness as a basis. This Ministry supplies primary data to the INE by virtue of a partnership agreement between the two organisations. This data has been complemented with information from the EuroGroups Register, in order to adapt it to the requirements set out in the Community Regulation.

The Statistics on Affiliates of Spanish Companies Abroad (Outward FATS) complements the information, which within the scope of economic globalisation statistics, provides the Statistics on Affiliates of Foreign Companies in Spain (Inward FATS).