

Kelean Press

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Inward FATS in Spain Year 2015

Affiliates of foreign companies invoiced 488,156 million euros and employed 1,380,544 people in 2015.

France (18.1%), the United States (15.6%) and Germany (13.9%) were the countries whose affiliates in Spain generated the greatest turnover.

The branches of activity where the foreign affiliates obtained the greatest turnover were *Transport equipment* (14.0%) and *Mining and quarrying industries, energy, water and waste* (12.2%)

In 2015 there were 12,338 affiliates of foreign companies in the sectors *Industry, Trade* and other non-financial market *Services*.

These companies generated a turnover of 488,156 million euros, employing 1,380,544 people.

Structure of the Inward FATS in Spain

Results by branch of activity¹

41.3% of the affiliate companies investigated in the survey belonged to the *Services* sector, 34.3% to the *Trade* sector and 24.4% to *Industry*.

Main variables by activity sector

Year 2015. (Main economic variables in million euros)

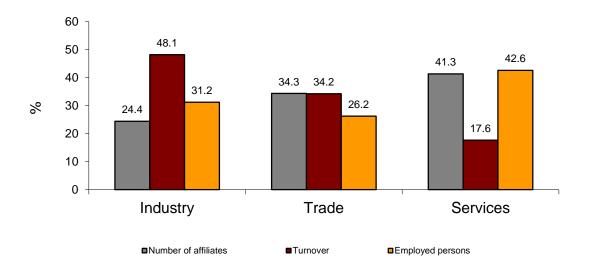
| Sector | Affiliate companies | Employed persons | Turnover |
|----------|---------------------|------------------|----------|
| Industry | 3,009 | 430,451 | 235,022 |
| Trade | 4,233 | 362,208 | 167,090 |
| Services | 5,096 | 587,884 | 86,045 |
| TOTAL | 12,338 | 1,380,544 | 488,156 |

¹ The companies studied were classified according to their main activity. Likewise, all of the study variables referring to the company were assigned to said activity.



The affiliates in the industrial sector generated 48.1% of the overall turnover of the affiliate companies, those in *Trade* generated 34.2% while those in the *Services* sector generated 17.6%.

In terms of distribution of employment by sector, the affiliates in the *Services* sector employed the greatest percentage of people (42.6% of the total), followed by *Industry* (31.2%) and *Trade* (26.2%)



Main variables by activity sector. Year 2015 (in percentage)

Other variables by activity sector

| Teal 2015. (IIT IIIIII0IT editos) | | | <u> </u> | |
|------------------------------------|----------|---------|----------|---------|
| | Industry | Trade | Services | Total |
| Production value | 211,076 | 42,096 | 62,269 | 315,442 |
| Added value at factor cost | 43,568 | 21,496 | 34,219 | 99,282 |
| Purchases and work carried out by | | | | |
| other companies | 166,367 | 131,431 | 33,314 | 331,113 |
| Personnel costs | 22,675 | 14,652 | 22,032 | 59,359 |
| External services | 29,361 | 19,384 | 20,944 | 69,689 |
| Gross investment in material fixed | | | | |
| assets | 7,366 | 2,137 | 6,623 | 16,125 |
| Total Operating Income | 240,496 | 170,897 | 88,963 | 500,356 |
| Total Operating Costs | 230,401 | 168,764 | 83,244 | 482,409 |
| Total sales outside Spain | 101,476 | 18,492 | 16,821 | 136,789 |

Year 2015. (in million euros)

Results by branch of activity

By analysing the number of affiliate companies for each of the 26 branches of activities for which statistical information is available, it can be observed that those that had a greater number of affiliate companies were the two activities corresponding to wholesale *Trade* (concerning 24.7% of all affiliates) and *Professional, scientific and technical activities* (12.6%).

Main results by branch of activity

| Year 2015 | | | | | | |
|---|--------|------------|-----------|-------|-----------|-------|
| Branch of activity | | Affiliates | | | Turnover | |
| | Number | % | Number | % | Million € | % |
| Industry | 3,009 | 24.4 | 430,451 | 31.2 | 235,022 | 48.1 |
| Mining and quarrying industries, energy, water and waste | 1,122 | 9.1 | 29,279 | 2.1 | 59,484 | 12.2 |
| Food, beverages and tobacco | 228 | 1.8 | 43,921 | 3.2 | 22,488 | 4.6 |
| Textile, manufacture, leather and footwear | 47 | 0.4 | 5,162 | 0.4 | 987 | 0.2 |
| Wood and cork, paper and graphic arts | 140 | 1.1 | 17,023 | 1.2 | 5,649 | 1.2 |
| Chemical and pharmaceutical industry | 297 | 2.4 | 48,630 | 3.5 | 28,080 | 5.8 |
| Rubber and plastic products | 173 | 1.4 | 31,950 | 2.3 | 8,908 | 1.8 |
| Various non-metallic ore products | 102 | 0.8 | 15,106 | 1.1 | 4,405 | 0.9 |
| Metallurgy and manufacture of metallic products | 219 | 1.8 | 37,117 | 2.7 | 18,078 | 3.7 |
| Electrical, electronic and optical material and equipment | 123 | 1.0 | 31,371 | 2.3 | 10,390 | 2.1 |
| Mechanical machinery and equipment | 171 | 1.4 | 22,899 | 1.7 | 5,500 | 1.1 |
| Transport equipment | 213 | 1.7 | 130,422 | 9.4 | 68,126 | 14.0 |
| Various manufacturing industries | 175 | 1.4 | 17,572 | 1.3 | 2,928 | 0.6 |
| Trade | 4,233 | 34.3 | 362,208 | 26.2 | 167,090 | 34.2 |
| Sale and repair of motor vehicles and motorcycles | 220 | 1.8 | 17,908 | 1.3 | 23,260 | 4.8 |
| Commission trade | 494 | 4.0 | 11,382 | 0.8 | 1,557 | 0.3 |
| Wholesale of agrarian, food and household products | 1,270 | 10.3 | 80,021 | 5.8 | 51,944 | 10.6 |
| Wholesale of machinery, equipment and others | 1,778 | 14.4 | 63,385 | 4.6 | 52,330 | 10.7 |
| Retail trade food, fuel and equipment for ICT | 131 | 1.1 | 95,219 | 6.9 | 22,893 | 4.7 |
| Publishing, cinema, radio, television and communications | 341 | 2.8 | 94,295 | 6.8 | 15,106 | 3.1 |
| Services | 5,096 | 41.3 | 587,884 | 42.6 | 86,045 | 17.6 |
| Transport | 174 | 1.4 | 27,907 | 2.0 | 4,785 | 1.0 |
| Storage and activities connected to transport | 462 | 3.7 | 41,509 | 3.0 | 9,303 | 1.9 |
| Accommodation | 319 | 2.6 | 84,861 | 6.1 | 4,881 | 1.0 |
| Other retail trade | 359 | 2.9 | 33,948 | 2.5 | 18,111 | 3.7 |
| Computer activities | 562 | 4.6 | 73,895 | 5.4 | 9,295 | 1.9 |
| Real estate activities | 866 | 7.0 | 4,976 | 0.4 | 3,179 | 0.7 |
| Professional, scientific and technical activities | 1,555 | 12.6 | 88,420 | 6.4 | 19,043 | 3.9 |
| Administrative and support service activities | 799 | 6.5 | 232,367 | 16.8 | 17,448 | 3.6 |
| TOTAL | 12,338 | 100.0 | 1,380,544 | 100.0 | 488,156 | 100.0 |

In turn, the branches of activity with the most staff employed were Administrative and support service activities (16.8%), Transport equipment (9.4%) and Retail trade of food, fuel and equipment for ICT (6.9%)

As regards turnover, the branches that contributed to the total with the greatest percentage were *Transport material* (14.0%), *Mining and quarrying industries, energy, water and waste*

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In turn, those with the lowest contribution were *Textile, manufacture, leather and footwear* (0.2%), *Commission trade* (0.3%) and *Various manufacturing industries* (0.6%).

Results by country of the parent company

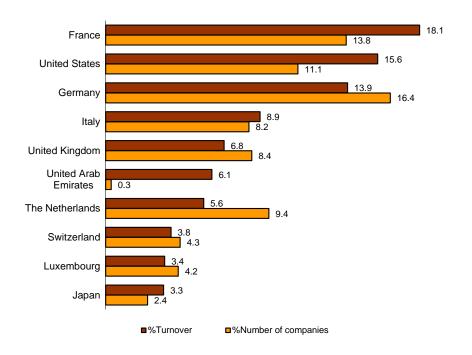
Release

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The countries whose affiliates generated the greatest turnover in 2015 were France (18.1% of the total), the United States (15.6%) and Germany (13.9%).

In turn, the companies that contributed the greatest number of companies were Germany (16.4% of the total), France (13.8%) and the United States (11.1%).

It should be noted that the 10 main countries accounted for 78.5% of the overall number of affiliates and 85.5% of the turnover generated by these affiliates.



Main countries by turnover and number of affiliates. Year 2015

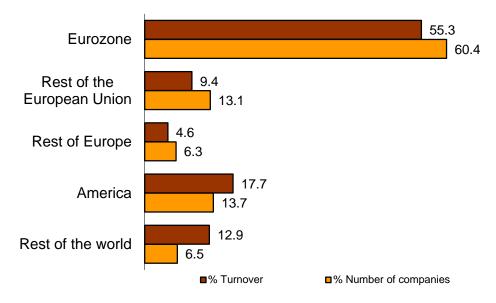
(12.2%) and Wholesale of machinery, equipment and others (10.7%).



Results by geographical area of the parent company

Most of the companies that controlled affiliates in Spain were located in the Euro Zone of the European Union (60.4%). The turnover generated by these affiliates was 55.3% of the total.

Distribution by geographical area of the parent company. Year 2015



By sector, the Euro Zone 64.4% of foreign companies controlled affiliate companies in *Industry*, 63.6% in *Trade* and 55.3% in the rest of the *Services* sector. These affiliates generated 57.5%, 53.6% and 52.9% of the turnover of the affiliates in *Industry*, *Trade* and *Services*, respectively.

| Year 2015 | _ | | | | | | | |
|----------------------------|--------|-------|--------|----------|--------|-------|--------|-------|
| Geographic area Industry | | Trade | | Services | | Total | | |
| | Number | % | Number | % | Number | % | Number | % |
| Eurozone | 1,937 | 64.4 | 2,692 | 63.6 | 2,817 | 55.3 | 7,446 | 60.4 |
| Rest of the European Union | 341 | 11.3 | 429 | 10.1 | 850 | 16.7 | 1,620 | 13.1 |
| The rest of Europe | 131 | 4.4 | 256 | 6.0 | 385 | 7.6 | 772 | 6.3 |
| America | 349 | 11.6 | 559 | 13.2 | 786 | 15.4 | 1,695 | 13.7 |
| The rest of the world | 250 | 8.3 | 297 | 7.0 | 258 | 5.1 | 805 | 6.5 |
| TOTAL | 3,009 | 100.0 | 4,233 | 100.0 | 5,096 | 100.0 | 12,338 | 100.0 |

Number of affiliates of foreign companies by geographic area and sector

| Year 2015 | | | | | | | | |
|----------------------------|-----------------------|-------|------------|-------|------------|-------|------------|-------|
| Geographic area | graphic area Industry | | Trade | | Services | | Total | |
| | Millions € | % | Millions € | % | Millions € | % | Millions € | % |
| Eurozone | 135,107 | 57.5 | 89,487 | 53.6 | 45,489 | 52.9 | 270,082 | 55.3 |
| Rest of the European Union | 12,144 | 5.2 | 16,499 | 9.9 | 17,460 | 20.3 | 46,102 | 9.4 |
| The rest of Europe | 9,035 | 3.8 | 8,658 | 5.2 | 4,885 | 5.7 | 22,578 | 4.6 |
| America | 48,564 | 20.7 | 23,525 | 14.1 | 14,140 | 16.4 | 86,228 | 17.7 |
| The rest of the world | 30,173 | 12.8 | 28,922 | 17.3 | 4,072 | 4.7 | 63,166 | 12.9 |
| TOTAL | 235,022 | 100.0 | 167,090 | 100.0 | 86,045 | 100.0 | 488,156 | 100.0 |

Turnover of affiliates of foreign companies by geographic area and sector

Representation of the foreign affiliates within the Spanish economy

The affiliates of foreign companies in Spain in *Industry*, *Trade* and other non-financial market *Services* represented 0.6% of all companies in these sectors in 2015.

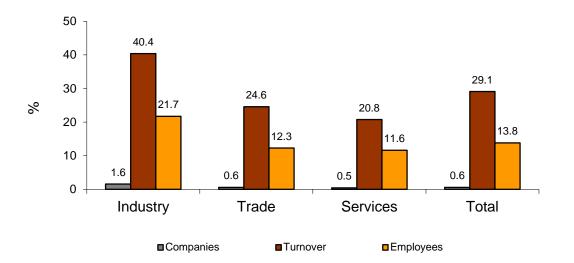
The turnover and employment generated by these companies covered 29.1% and 13.8% of the total, respectively.

Results by activity sector

In the Industrial sector, 1.6% of companies were affiliates of foreign companies. This figure was 0.6% in *Trade* and 0.5% in *Services*.

As regards the turnover, the affiliates in *Industry* generated 40.4% of the total volume generated by the companies in this sector, those in *Trade* generated 24.6% while those in *Services* generated 20.8%.

In turn, 21.7% of the people employed in *Industry* worked for affiliates of foreign companies in 2015. In *Trade* and *Services* these percentages were 12.3% and 11.6%, respectively.



Relation between the data of affiliates and total companies within the sector. Year 2014 (percentage)

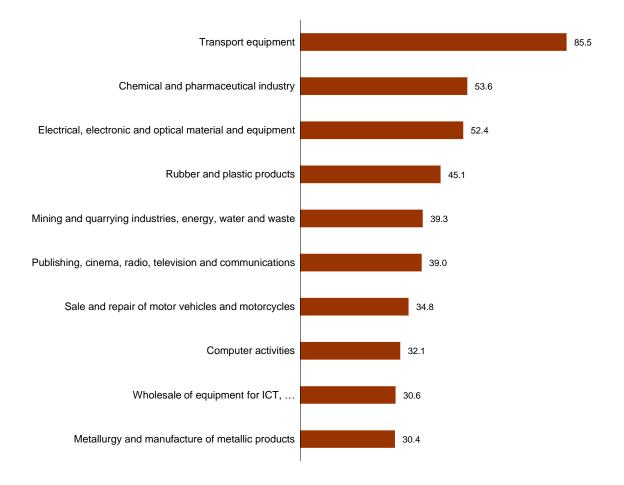
Results by branch of activity

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As regards the contribution of affiliates of foreign companies for each branch of activity, *Transport equipment* should be noted, where 85.5% of the overall turnover was generated by affiliate companies.

The following branches with a significant contribution from affiliates were *Chemical and pharmaceutical industry, Electrical, electronic and optic material and equipment* and *Rubber and plastic products*, which contributed 53.6%, 52.4% and 45.1%, respectively, of the overall turnover generated in each activity.

Main branches of activity by turnover generated by the affiliates, as compared with the total of each branch. Year 2015 (percentage)



In turn, the branches of activity that contributed the least were *Accommodation*, *Textile*, *manufacture*, *leather and footwear* and *Transport*, all of which had a turnover attributable to affiliates of less than 10% of the total.

Results by value of sales outside Spain

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43.0% of sales outside of Spain in the *Industry*, *Trade* and *Services* sectors was carried out by affiliate companies.

In *Industry*, the affiliates generated 56.5% of exports, while in *Trade* and *Services* the percentages were 24.0% and 27.6%, respectively.

By branch of activity, *Transport equipment* (90.3%), *Retail trade food, fuel and equipment for ICT* (75.5%) and *Electrical, electronic and optical material and equipment* (60.5%) accumulated the greatest percentages of sales abroad carried out by affiliate companies.

Sales outside Spain by branch of activity

Year 2015

| Branch of activity | Total companies | Affiliates of foreign companies | | | |
|---|-----------------|---------------------------------|----------------|-------|--|
| | | % of the total | % of the total | | |
| | Millon € | sales | Millon € | sales | |
| Industry | 161,772 | 28.8 | 88,899 | 39.7 | |
| Mining and quarrying industries, energy, water and waste | 14,171 | 8.5 | 8,071 | 12.1 | |
| Food, beverages and tobacco | 19,428 | 18.6 | 3,952 | 18.1 | |
| Textile, manufacture, leather and footwear | 4,076 | 29.3 | 545 | 56.7 | |
| Wood and cork, paper and graphic arts | 5,356 | 22.8 | 1,894 | 35.1 | |
| Chemical and pharmaceutical industry | 23,460 | 45.1 | 14,676 | 51.5 | |
| Rubber and plastic products | 6,634 | 36.3 | 3,951 | 45.1 | |
| Various non-metallic ore products | 4,637 | 30.7 | 1,156 | 28.6 | |
| Metallurgy and manufacture of metallic products | 22,156 | 39.8 | 8,474 | 51.3 | |
| Electrical, electronic and optical material and equipment | 7,871 | 45.0 | 4,975 | 55.4 | |
| Mechanical machinery and equipment | 9,163 | 53.1 | 3,646 | 57.7 | |
| Transport equipment | 41,820 | 65.9 | 36,679 | 68.9 | |
| Various manufacturing industries | 2,999 | 21.1 | 881 | 37.4 | |
| Trade | 64,209 | 10.4 | 14,543 | 10.6 | |
| Sale and repair of motor vehicles and motorcycles | 2,827 | 5.2 | 1,078 | 6.7 | |
| Commission trade | 897 | 19.4 | 464 | 34.1 | |
| Wholesale of agrarian, food and household products | 34,471 | 16.6 | 6,208 | 13.2 | |
| Wholesale of machinery, equipment and others | 21,348 | 14.4 | 5,579 | 15.4 | |
| Retail trade food, fuel and equipment for ICT | 843 | 0.7 | 423 | 1.7 | |
| Publishing, cinema, radio, television and communications | 3,823 | 5.0 | 791 | 7.1 | |
| Services | 52,697 | 14.2 | 13,555 | 18.4 | |
| Transport | 10,206 | 18.0 | 1,501 | 27.9 | |
| Storage and activities connected to transport | 7,617 | 20.2 | 2,208 | 33.9 | |
| Accommodation | 4,787 | 8.5 | 543 | 13.1 | |
| Other retail trade | 3,817 | 8.0 | 1,727 | 9.6 | |
| Computer activities | 7,061 | 27.5 | 1,261 | 16.3 | |
| Real estate activities | 333 | 1.6 | 61 | 2.4 | |
| Professional, scientific and technical activities | 11,887 | 17.2 | 3,526 | 23.2 | |
| Administrative and support service activities | 6,989 | 12.6 | 2,728 | 19.4 | |
| Total | 278,679 | 18.0 | 116,996 | 26.9 | |

Results by parent company country

Press Release

In terms of added value, the French affiliates generated the greatest percentage: 4.5% of the added value generated by all of the companies resident in Spain in the sectors investigated. French affiliates also contributed the most to the added value in the *Commerce* (5.0%) and remaining *Services* (3.8%) sectors.

As regards the main investor countries for each branch of activity, according to the percentage of added value that their affiliates generated out of the total for the branch of activity, it should be underlined that Germany generated 22.0% in *Transport equipment*, the United States generated 21.5% in *Commission trade* and France generated 20.3% in *Rubber and plastic products*.

Main investing countries by branch of activity

Year 2015. (According to the value generated by their affiliates)

| Branch of activity | Country | % the value added in each branch |
|---|-------------------|--|
| Industry | The United States | 5.8 |
| Mining and quarrying industries, energy, water and waste | Italy | 14.0 |
| Food, beverages and tobacco | The Netherlands | 3.4 |
| Textile, manufacture, leather and footwear | France | 2.8 |
| Wood and cork, paper and graphic arts | Sweden | 2.6 |
| Chemical and pharmaceutical industry | The United States | 16.9 |
| Rubber and plastic products | France | 20.3 |
| Various non-metallic ore products | The United States | 5.1 |
| Metallurgy and manufacture of metallic products | The United States | 5.9 |
| Electrical, electronic and optical material and equipment | Germany | 11.5 |
| Mechanical machinery and equipment | The United States | 10.4 |
| Transport equipment | Germany | 22.0 |
| Various manufacturing industries | France | 4.3 |
| Trade | France | 5.0 |
| Sale and repair of motor vehicles and motorcycles | Germany | 5.9 |
| Commission trade | The United States | 21.5 |
| Wholesale of agrarian, food and household products | The United States | 7.1 |
| Wholesale of machinery, equipment and others | The United States | 5.1 |
| Retail trade food, fuel and equipment for ICT | France | 7.9 |
| Other retail trade | France | 6.1 |
| Services | France | 3.8 |
| Transport | United Kingdom | 1.7 |
| Storage and activities connected to transport | Germany | 2.7 |
| Accommodation | France | 2.1 |
| Publishing, cinema, radio, television and communications | United Kingdom | 10.6 |
| Computer activities | The United States | 9.3 |
| Real estate activities | France | 4.3 |
| Professional, scientific and technical activities | United Kingdom | 3.1 |
| Administrative and support service activities | France | 4.4 |
| TOTAL | France | 4.5 |

Methodological note

Press Release

The Statistics on Affiliates of Foreign Companies in Spain (Inward FATS) offer information regarding the main economic variables of the affiliates of foreign companies operating in the sectors of Industry, Trade and the rest of the non-financial market Services. The scope of this survey includes those affiliate companies whose main activity is included in sections B to E (Industry), G (Trade), H to J and L to N (non-financial market services) of the National Classification of Economic Activities in force (CNAE-2009). In this area of implementation, this survey fulfils (EC) Regulation no. 716/2007 of the European Parliament and Council of 20 June 2007, regarding the community statistics on the structure and activity of foreign affiliates.

Affiliates of foreign companies are considered to be those companies located in Spain that are controlled by a non-resident institutional unit or company. To this end, control is understood to be the ability to determine the company's general policy. One unit controls another when it directly or indirectly possesses more than half of the shareholders' vote, or more than half of the shares; nevertheless, at times, this ability to control may be made effective through a minority control, that is, without the need to possess half of the shares or votes (for example, if the percentage, although below 50%, is greater than that of any other owner). In accordance with the methodology established by the European regulation on statistics regarding affiliates, the criterion applied in this survey to determine the company that controls each affiliate is that of the final owner. The final owner of a foreign affiliate is considered to be the institutional unit or company that, proceeding hierarchically upwards along the chain of control of said affiliate, exercises control over itself, not being controlled, in turn, by any other unit.

This statistical operation provides information regarding the main variables, broken down both by the activity, size or Autonomous Community of the affiliate company, and by the country or geographical area of the parent company (final owner).

In order to enrich the dissemination of this survey and favour the comparative analysis of the results thereof, we also present, aside from the specific data regarding affiliates provided by the survey, additional data regarding the percentage represented by the results of the affiliate companies, as compared with the total companies. This additional data has been obtained from the *Structural Business Statistics*: *Industrial Sector, Trade Sector and Services Sector* (new name of the former Annual Industrial Companies Survey, Annual Trade Survey, and Annual Services Survey, surveys that have been reformed from the reference year 2015), aimed at investigating the companies whose main activity relates to one of these three sectors.

The Statistics on Affiliates of Foreign Companies in Spain (Inward FATS) complements this information, which in the context of statistics on economic globalisation, provides the statistics on Affiliates of Spanish Companies Abroad (FILEXT).

| For further information see INEbase-www.ine.es/en/ | All press releases at: www.ine.es/en/prensa/prensa_en.htm |
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