

27 September 2018

**Inward FATS in Spain
Year 2016**

Affiliates of foreign companies invoiced 500,800 million euros and employed 1,485,666 people in 2016.

France (17.7%), the United States (15.2%) and Germany (14.5%) were the countries whose affiliates in Spain generated the greatest turnover.

The branches of activity with the highest turnover obtained by foreign affiliates were *Transport equipment (14.0%)* and *Wholesale trade of machinery and equipment and others (11.9%)*.

In 2016 there were 11,880 affiliates of foreign companies in the sectors *Industry, Trade and other non-financial market Services*.

These companies generated a turnover of 500,800 million euros, and employed 1,485,666 people.

Structure of affiliates of foreign companies in Spain

Results by branch of activity ¹

42.1% of the affiliate companies investigated in the survey belonged to the *Services* sector, 33.9% to the *Trade* sector and 24.0% to the *Industrial* sector.

Principales variables por sector de actividad

Año 2016. (Cifras económicas en millones de euros)

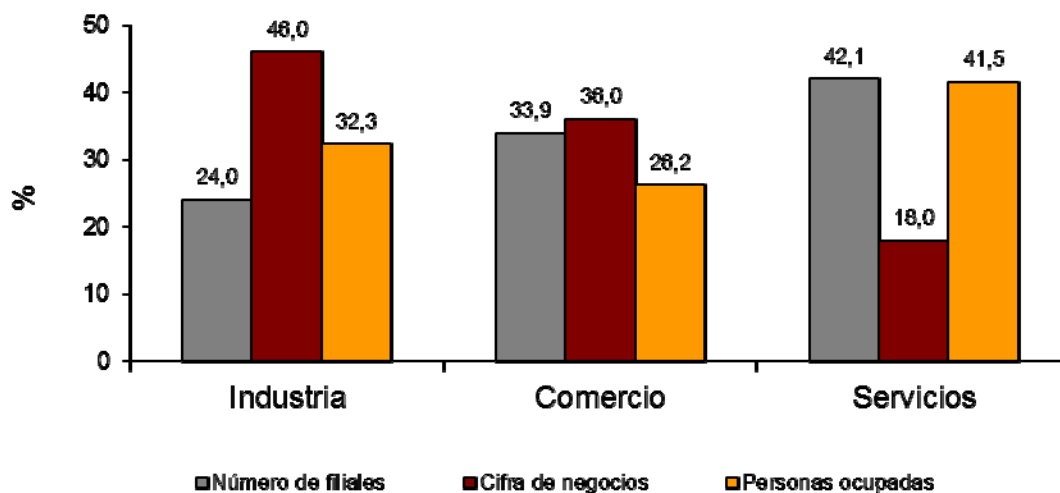
Sector	Número de filiales	Personas ocupadas	Cifra de negocios
Industria	2.852	479.759	230.455
Comercio	4.032	389.290	180.426
Servicios	4.996	616.617	89.919
TOTAL	11.880	1.485.666	500.800

¹ The companies studied were classified according to their main activity. Likewise, all study variables referring to the company were assigned to said activity.

The affiliates in the industrial sector generated 46.0% of the overall turnover of affiliate companies, those in *Trade* generated 36.0% while those in the *Services* sector generated 18.0%.

In terms of distribution of employment by sector, affiliates in the *Services* sector employed the greatest percentage of people (41.5% of the total), followed by *Industry* (32.3%) and *Trade* (26.2%)

Principales variables por sector de actividad. Año 2016 (en porcentaje)



Otras variables por sector de actividad

Año 2016. (en millones de euros)

	Industria	Comercio	Servicios	Total
Valor de la producción	203.567	44.997	65.374	313.938
Valor añadido al coste de los factores	45.966	22.777	35.666	104.410
Compras y trabajos realizados por otras empresas	161.733	141.476	34.493	337.702
Gastos de personal	23.978	15.110	22.832	61.920
Servicios exteriores	28.527	20.824	22.529	71.880
Inversión bruta en activos materiales	7.882	2.252	6.655	16.789
Total ingresos de explotación	236.071	184.837	93.073	513.982
Total gastos de explotación	225.583	181.257	87.982	494.822
Total Ventas fuera de España	103.295	22.230	19.393	144.919

Results by branch of activity

If we analyse the number of affiliate companies for each of the 26 branches of activities for which statistical information is provided, we can observe that those with the greatest number of affiliate companies were the two activities corresponding to *Wholesale trade* (representing 24.1% of the total affiliates) and *Professional, scientific and technical activities* (12.1%).

Principales resultados por rama de actividad

Año 2016

Rama de actividad	Filiales		Personas ocupadas		Cifra de negocios	
	Número	%	Número	%	Millones €	%
Industria	2.852	24,0	479.759	32,3	230.455	46,0
Industrias extractivas, energía, agua y residuos	943	7,9	57.298	3,9	53.746	10,7
Alimentación, bebidas y tabaco	233	2,0	48.105	3,2	22.937	4,6
Textil, confección, cuero y calzado	55	0,5	5.749	0,4	1.062	0,2
Madera y corcho, papel y artes gráficas	127	1,1	17.532	1,2	5.836	1,2
Industria química y farmacéutica	308	2,6	50.481	3,4	26.886	5,4
Caucho y materias plásticas	175	1,5	32.703	2,2	8.498	1,7
Productos minerales no metálicos diversos	101	0,8	15.427	1,0	4.480	0,9
Metalurgia y fabricación de productos metálicos	221	1,9	37.015	2,5	16.618	3,3
Material y equipo eléctrico, electrónico y óptico	135	1,1	34.088	2,3	11.001	2,2
Maquinaria y equipo mecánico	181	1,5	24.490	1,6	5.989	1,2
Material de transporte	216	1,8	137.346	9,2	70.348	14,0
Industrias manufactureras diversas	158	1,3	19.524	1,3	3.054	0,6
Comercio	4.032	33,9	389.290	26,2	180.426	36,0
Venta y reparación de vehículos de motor y motocicletas	215	1,8	19.442	1,3	25.312	5,1
Intermediarios del comercio	462	3,9	11.880	0,8	1.528	0,3
Comercio al por mayor de productos agrarios, alimenticios y de uso doméstico	1.211	10,2	83.199	5,6	53.848	10,8
Comercio al por mayor de maquinaria y equipo y otros	1.653	13,9	65.714	4,4	59.801	11,9
Comercio al por menor de alimentos, combustible y equipos para las TIC	138	1,2	100.626	6,8	23.352	4,7
Otro comercio al por menor	353	3,0	108.429	7,3	16.585	3,3
Servicios	4.996	42,1	616.617	41,5	89.919	18,0
Transporte	166	1,4	27.153	1,8	5.687	1,1
Almacenamiento y actividades anexas al transporte	445	3,7	44.159	3,0	10.518	2,1
Hostelería	314	2,6	91.678	6,2	5.454	1,1
Edición, cine, radio, televisión y comunicaciones	336	2,8	34.277	2,3	17.963	3,6
Programación informática y servicios de información	570	4,8	81.041	5,5	10.031	2,0
Actividades inmobiliarias	961	8,1	6.415	0,4	3.901	0,8
Actividades profesionales, científicas y técnicas	1.439	12,1	86.306	5,8	17.085	3,4
Actividades administrativas y servicios auxiliares	765	6,4	245.590	16,5	19.280	3,8
TOTAL	11.880	100,0	1.485.666	100,0	500.800	100,0

In turn, the branches of activity with the most employed personnel were *Administrative and support service activities* (16.5%), *Transport equipment* (9.2%) and *Other retail sale* (7.3%)

As regards turnover, the branches of activity that contributed to the total with the greatest percentage were *Transport equipment* (14.0%), *Wholesale trade of machinery and equipment and others* (11.9%) and *Wholesale trade of agricultural, food and domestic use products* (10.8%).

In turn, those with the lowest contribution were *Textile, manufacture, leather and footwear* (0.2%), *Commission trade* (0.3%) and *Other manufacturing industries* (0.6%).

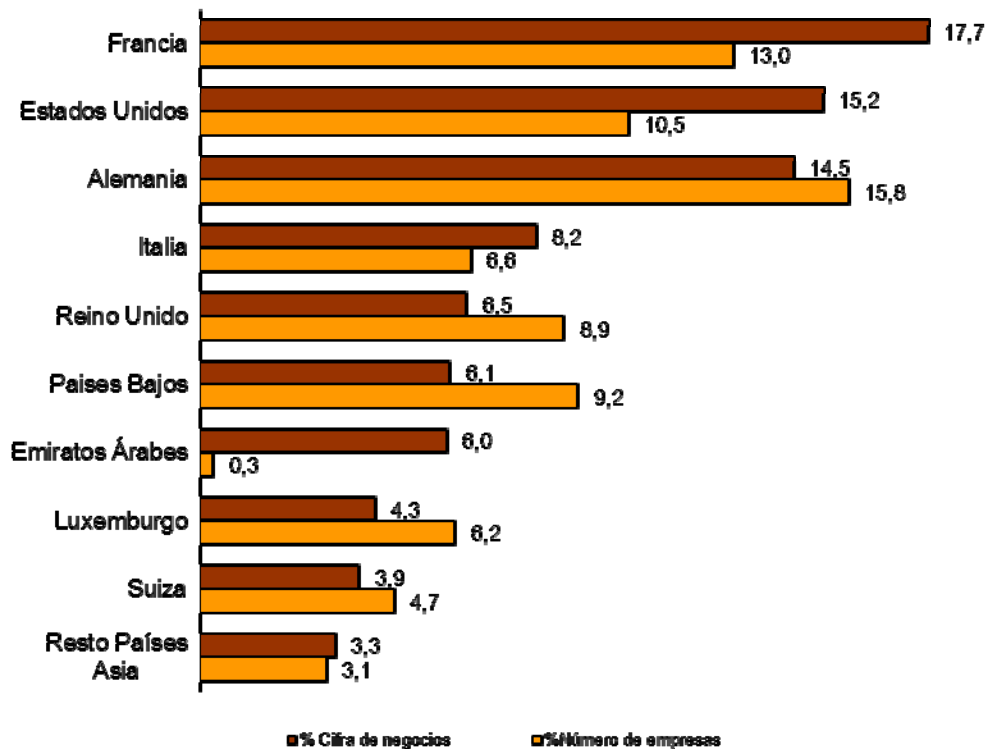
Results by country of the parent company

The countries whose affiliates generated the greatest turnover in 2016 were France (17.7% of the total), the United States (15.2%) and Germany (14.5%).

In turn, the companies that contributed the greatest number of companies were Germany (15.8% of the total), France (13.0%) and the United States (10.5%).

It should be noted that the 10 main countries accounted for 78.4% of the overall number of affiliates and 85.7% of the turnover generated by these affiliates.

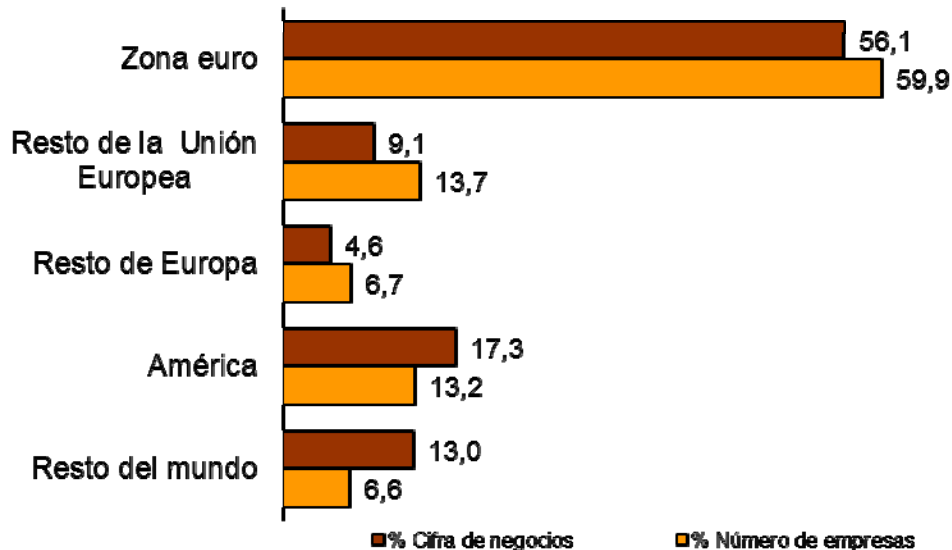
Principales países por cifra de negocios y número de filiales. Año 2016



Results by geographical area of the parent company

Most of the companies that controlled affiliates in Spain were located in the Euro Zone of the European Union (59.9%). The turnover generated by these affiliates was 56.1%.

Distribución por zona geográfica de la empresa matriz. Año 2016



By economic sector, the Euro Zone concentrated 64.4% of the foreign companies that controlled affiliates in *Industry*, 62.1% in *Trade* and 55.5% in the rest of the *Services* sector.

These affiliates generated 58.6%, 54.1% and 53.5% of the turnover of the affiliates in *Industry*, *Trade* and *Services*, respectively.

Número de filiales de empresas extranjeras por zona geográfica y sector

Año 2016

Zona geográfica	Industria		Comercio		Servicios		Total	
	Número	%	Número	%	Número	%	Número	%
Zona euro	1.836	64,4	2.505	62,1	2.775	55,5	7.116	59,9
Resto de la Unión Europea	291	10,2	462	11,5	872	17,5	1.625	13,7
Resto de Europa	127	4,5	265	6,6	404	8,1	796	6,7
América	369	12,9	513	12,7	681	13,6	1.563	13,2
Resto del mundo	230	8,1	286	7,1	263	5,3	780	6,6
TOTAL	2.852	100,0	4.032	100,0	4.996	100,0	11.880	100,0

Cifra de negocios de filiales de empresas extranjeras por zona geográfica y sector

Año 2016

Zona geográfica	Industria		Comercio		Servicios		Total	
	Millones €	%	Millones €	%	Millones €	%	Millones €	%
Zona euro	135.106	58,6	97.604	54,1	48.073	53,5	280.783	56,1
Resto de la Unión Europea	11.914	5,2	15.362	8,5	18.067	20,1	45.343	9,1
Resto de Europa	8.875	3,9	8.602	4,8	5.805	6,5	23.281	4,6
América	46.737	20,3	26.107	14,5	13.616	15,1	86.459	17,3
Resto del mundo	27.823	12,1	32.752	18,2	4.359	4,8	64.934	13,0
TOTAL	230.455	100,0	180.426	100,0	89.919	100,0	500.800	100,0

Representativeness of foreign affiliates within the Spanish economy

Affiliates of foreign companies in Spain in the sectors of Industry, Trade and other non-financial market Services represented 0.5% of all companies in these sectors in 2016.

The turnover and employment generated by these companies covered 29.0% and 14.1% of the total, respectively.

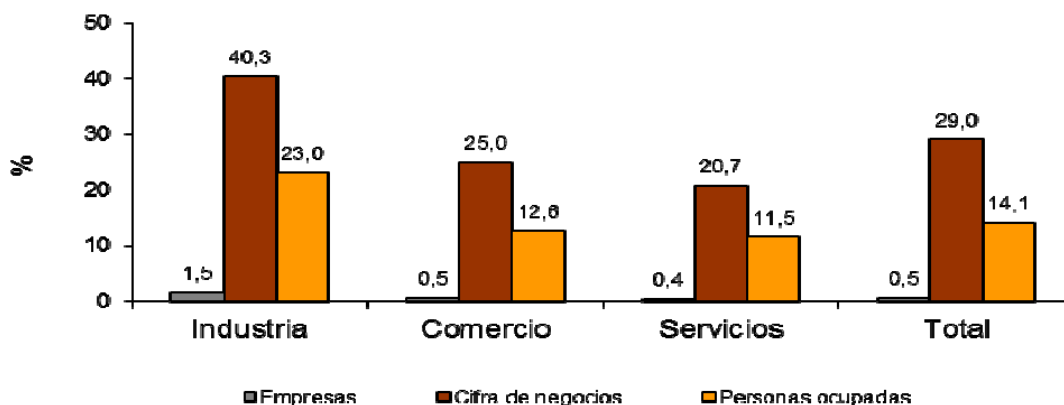
Results by branch of activity

In the Industrial sector, 1.5% of companies were affiliates of foreign companies. In the Trade sector it was 0.5% and in the Services sector 0.4%.

As regards turnover, affiliates in Industry generated 40.3% of the total volume generated by companies in this sector, those in Trade generated 25.0% while those in Services generated 20.7%.

In turn, 23.0% of the people employed in Industry worked in affiliates of foreign companies in 2016. In Trade and Services these percentages were 12.6% and 11.5%, respectively.

Relación entre los datos de filiales y los del total de empresas del sector. Año 2016 (en porcentaje)



Results by branch of activity

As regards the contribution of affiliates of foreign companies for each branch of activity, *Transport equipment* should be noted, where 84.5% of the overall turnover was generated by affiliate companies.

The following branches with a significant contribution from affiliates were *Electrical, electronic and optical material and equipment* and *Chemical and pharmaceutical industry*, which contributed 53.3% and 52.9%, respectively, of the overall turnover generated in each activity.

Principales ramas de actividad por cifra de negocios generado por las filiales respecto al total de cada rama. Año 2016 (en porcentaje)



On the other hand, the branches of activity with the lowest contribution from companies were *Textile, clothing, leather and footwear, Accommodation and Transport*, all of them with a turnover attributable to affiliates of less than 10% of the total.

Results by sales value outside Spain

In 2016, 44.5% of sales outside of Spain in the *Industry, Trade and Services* sectors was carried out by affiliate companies.

In *Industry*, affiliates generated 56.6% of exports, while in *Trade and Services* the percentages were 27.2% and 31.4%, respectively.

By branch of activity, *Transport equipment (89.3%), Retail trade of food, automotive fuels and ICT equipment (74.5%) and Commission trade (63.4%)* accumulated the greatest percentages of sales abroad carried out by affiliate companies.

Ventas fuera de España por rama de actividad

Año 2016

Rama de actividad	Filiales de empresas extranjeras	
	Millones €	% sobre las ventas totales fuera de España de cada rama
Industria	103.295	56,6
Industrias extractivas, energía, agua y residuos	5.208	50,7
Alimentación, bebidas y tabaco	5.731	25,1
Textil, confección, cuero y calzado	665	14,6
Madera y corcho, papel y artes gráficas	2.137	36,6
Industria química y farmacéutica	13.902	58,6
Caucho y materias plásticas	3.926	54,9
Productos minerales no metálicos diversos	1.458	27,9
Metalurgia y fabricación de productos metálicos	8.748	38,7
Material y equipo eléctrico, electrónico y óptico	6.506	59,4
Maquinaria y equipo mecánico	3.541	37,7
Material de transporte	50.565	89,3
Industrias manufactureras diversas y equipo	907	28,4
Comercio	22.230	27,2
Venta y reparación de vehículos de motor y motocicletas	2.410	56,4
Intermediarios del comercio	441	63,4
Comercio al por mayor de m.p. agrarias y animales vivos, bebidas,...	6.454	16,0
Comercio al por mayor de equipos para las TIC, ..	10.990	37,7
Comercio al por menor de alimentos, combustible automoción y equipos TIC	1.074	74,5
Otro comercio al por menor	860	14,7
Servicios	19.393	31,4
Transporte y actividades postales y de correo	1.440	14,1
Almacenamiento y actividades anexas al transporte	4.169	46,4
Hostelería	866	17,6
Edición, actividades cinematográficas, radio y televisión	1.558	42,3
Programación informática y servicios de información	2.257	26,1
Actividades inmobiliarias	63	16,8
Actividades profesionales, científicas y técnicas	4.847	28,3
Actividades administrativas y servicios auxiliares	4.194	53,8
TOTAL	144.919	44,5

Results by country of the parent company

In terms of added value, the French affiliates generated the greatest percentage: 4.4% of the added value generated by all of the companies resident in Spain in the sectors investigated. French affiliates also contributed the most to the added value in the *Trade* (4.9%) and *Other Services* (3.9%) sectors.

As regards the main investor countries for each branch of activity, according to the percentage of added value that their affiliates generated over the total of the branch of activity, it should be underlined that Germany generated 23.7% in *Transport equipment*, France generated 19.6% in *Rubber and plastic products* and the United States generated 16.9% in *Commission trade*.

Principales países inversores por rama de actividad

Año 2016. (Según valor añadido generado por sus filiales)

Rama de actividad	País	% sobre el valor añadido de cada rama
Industria	Estados Unidos	5,4
Industrias extractivas, energía, agua y residuos	Italia	13,1
Alimentación, bebidas y tabaco	Francia	3,5
Textil, confección, cuero y calzado	Francia	3,1
Madera y corcho, papel y artes gráficas	Suecia	4,1
Industria química y farmacéutica	Estados Unidos	15,5
Caucho y materias plásticas	Francia	19,6
Productos minerales no metálicos diversos	Estados Unidos	4,9
Metalurgia y fabricación de productos metálicos	Luxemburgo	5,3
Material y equipo eléctrico, electrónico y óptico	Alemania	11,5
Maquinaria y equipo mecánico	Estados Unidos	10,4
Material de transporte	Alemania	23,7
Industrias manufactureras diversas	Estados	3,7
Comercio	Francia	4,9
Venta y reparación de vehículos de motor y motocicletas	Alemania	5,3
Intermediarios del comercio	Estados Unidos	16,9
Comercio al por mayor de productos agrarios, alimenticios y de uso doméstico	Estados Unidos	7,7
Comercio al por mayor de maquinaria y equipo y otros	Alemania	4,9
Comercio al por menor de alimentos, combustible y equipos para las TIC	Francia	7,6
Otro comercio al por menor	Francia	6,4
Servicios	Francia	3,9
Transporte	Reino Unido	1,5
Almacenamiento y actividades anexas al transporte	Alemania	2,6
Hostelería	Francia	2,0
Edición, cine, radio, televisión y comunicaciones	Francia	10,6
Programación informática y servicios de información	Estados Unidos	8,5
Actividades inmobiliarias	Francia	5,2
Actividades profesionales, científicas y técnicas	Estados Unidos	3,1
Actividades administrativas y servicios auxiliares	Francia	4,7
TOTAL	Francia	4,4

Methodological note

The Statistics on Affiliates of Foreign Companies in Spain (Inward FATS) offer information regarding the main economic variables of affiliates of foreign companies operating in the sectors of Industry, Trade and the rest of the non-financial market Services. The scope of this survey includes those affiliate companies whose main activity is included in sections B to E, G to J, and L to N of the current National Classification of Economic Activities (CNAE-09). With the compilation of these statistics, within this scope of action, we comply with Regulation (EC) No 716/2007 of the European Parliament and of the Council of 20 June 2007 on Community statistics on the structure and activity of foreign affiliates.

Affiliates of foreign companies are considered to be those companies located in Spain that are controlled by a non-resident institutional unit or company. To this end, control is understood to be the ability to determine the company's general policy. One unit controls another when it directly or indirectly possesses more than half of the shareholders' vote, or more than half of the shares; nevertheless, at times, this ability to control may be made effective through a minority control, that is, without the need to possess half of the shares or votes (for example, if the percentage, although below 50%, is greater than that of any other owner). In accordance with the methodology established by the European regulation on statistics regarding affiliates, the criterion applied in this survey to determine the company that controls each affiliate is that of the final owner. The final owner of a foreign affiliate is considered to be the institutional unit or company that, proceeding hierarchically upwards along the chain of control of said affiliate, exercises control over itself, not being controlled, in turn, by any other unit.

These statistics provide information regarding the main variables, broken down by activity, size or Autonomous Community of the affiliate company, and by the country or geographical area of the parent company (final owner).

In order to enrich the dissemination of this survey and favour the comparative analysis of the results thereof, we also present, aside from the specific data regarding affiliates provided by the survey, additional data regarding the percentage represented by the results of affiliate companies, as compared with the total number of companies. This additional data has been obtained from the *Structural Business Statistics: Industrial Sector, Trade Sector and Services Sector* (new name of the former *Annual Industrial Companies Survey, Annual Trade Survey, and Annual Services Survey*, which have been reformed from the reference year 2015), aimed at investigating the companies whose main activity relates to one of these three sectors.

The Statistics on Affiliates of Foreign Companies in Spain (Inward FATS) complements this information, which in the context of statistics on economic globalisation, provides the statistics on Affiliates of Spanish Companies Abroad (Outward FATS).

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Press office: Telephone numbers: (+34) 91 583 93 63 /94 08 – gprensa@ine.es

Information Area: Telephone number: (+34) 91 583 91 00 – www.ine.es/infoine/?L=1
