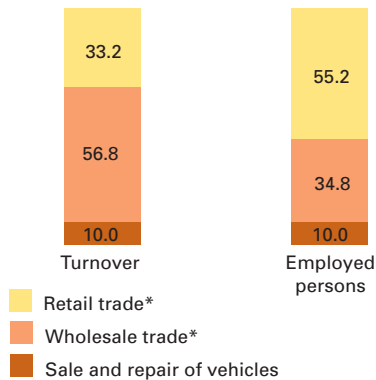


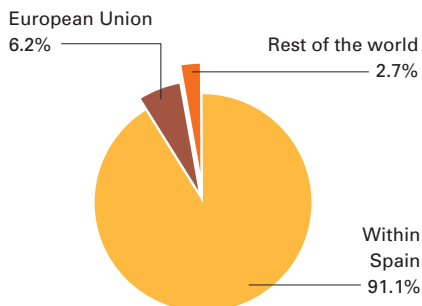
## Trade



### Turnover and employed persons in trade, according to grouping. 2011 (%)



### Destination of sales. 2011



### Most dynamic trade subsectors. 2011 (greatest increase in invoicing 2011/10)



### Main trade variables. 2011

	Millions of euros*	Interannual variation %
Number of companies	737,792	-3.4
Turnover	654,533	-0.6
Production value	173,643	-0.4
Purchases and expenditure on goods and services	569,568	-0.3
Added value at factor cost	97,007	-1.8
Personnel costs	64,205	0
Employed personnel (annual average)	3,029,152	-2.4

\* Except the number of companies and employed personnel

### 8.9% of sales go abroad

Turnover of trade companies in 2011 reached 654,533 million euros, 0.6% less than in 2010.

Most of turnover corresponded to wholesale trade (56.8%), though retail trade accounted for most of the employment in trade (55.2%).

In 2010, trade invoiced 8.9% of its total sales abroad, almost one point higher than in 2010.

### Second-hand retail trade is reactivated

Retail trade of second-hand items in establishments experienced a 40.4% increase in invoicing, thus turning it into the most dynamic subsector.

### Some trade indicators, according to grouping. 2011

	Wage earner rate	Employment stability rate	Female participation rate	Average wage (euros)
<b>Total</b>	<b>78.5</b>	<b>84.1</b>	<b>46.8</b>	<b>21,051</b>
Sale and repair of vehicles	81.2	89.4	14.4	23,327
Wholesale trade and trade intermediaries*	86.1	84.2	32.4	25,940
Retail trade*	73.4	83.0	61.7	16,977

\* Except vehicles.