

10 July 2020

Business Confidence Indicators (BCI)

Third quarter of 2020

The Harmonized Business Confidence Index (HBCI) varies 0.0% in the third quarter of 2020 as compared with the second quarter

7.7% of business establishments foresee a favourable quarter and 54.9% are pessimistic about the performance of their business

COVID-19's effects on HBCI in third quarter

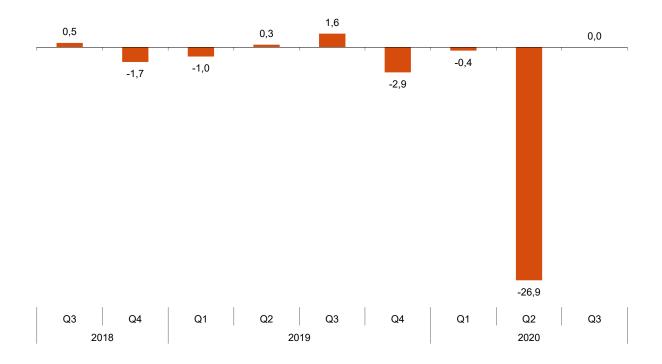
- Along with third quarter ICEA collection, the INE conducted a survey in order to obtain
 opinions from store managers regarding different aspects of their businesses during the
 state of alarm, along with the measures taken and the impact factors following the Covid19 crisis. Results can be viewed at the following link https://www.ine.es/covid/ice
- Third quater ICEA collection was carried out from June 15 to July 6. This was the period in which the state of alarm came to an end, unlike the previous quarter, which took place at the beginning of the confinement (from March 15 to 3 April). While it remains negative (-47.2 points), this caused the balance of expectations for the third quarter (difference between optimistic responses from businesspeople minus pessimistic responses) to improve over the second quarter (-72.0).
- Transport and Hospitality continues to be the sector with the worst expectations (-68.3 points for the third quarter). By size, the smallest businesses (less than 10 employees) showed the worst prospects (-53.9).
- Trust suffered more in the autonomous communities where tourism is a fundamental part of the economy. The list is topped by Illes Balears (with an expectation balance of −74.7 points) and Canarias (with −69.5).
- For the quarter that just ended, which was marked by the stay at home order, the balance (-62.8 points) was the lowest in the entire series since it began in the first quarter of 2013. However, the expectations previously expressed for said quarter (-72.0) improved.

Evolution of the Harmonized Business Confidence Index

The Harmonized Business Confidence Index (HBCI) varies 0.0% in the third quarter of 2020 as compared with the second quarter.

Harmonized Business Confidence Index

Third Quarter 2020. Quarterly rate



Opinions regarding the coming quarter (Expectations)

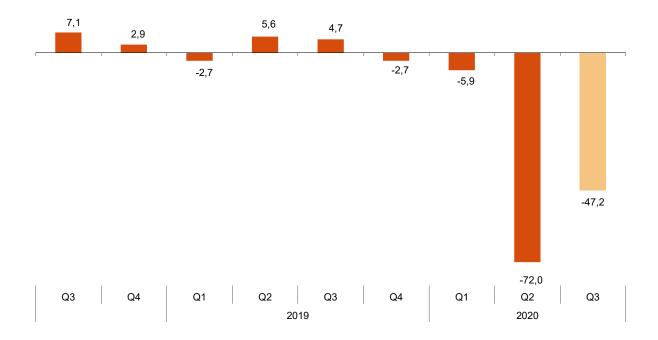
7.7% of business establishment managers considered that the performance of their businesses during the third quarter of 2020 would be favourable, while 54.9% thought it would be unfavourable. The remaining 37.4% thought that it would be normal.

The difference between the percentage of favourable and unfavourable responses, known as Expectations Balance, stood at -47.2 points for Spain as a whole, as compared with the -72.0 in the previous quarter.

Opinions regarding the coming quarter (Expectations)

Year / Quarter	Favourable (%)	Normal (%)	Unfavoruable (%)	Balance
	(optimistic)		(pessimistic)	(optimistic - pessimistic)
2018 III	22,8	61,5	15,7	7,1
IV	19,0	64,9	16,1	2,9
2019 I	16,6	64,1	19,3	-2,7
II	20,8	64,0	15,2	5,6
III	21,4	61,9	16,7	4,7
IV	16,7	63,9	19,4	-2,7
2020 I	15,2	63,7	21,1	-5,9
II	3,1	21,8	75,1	-72,0
III	7,7	37,4	54,9	-47,2

Evolution of the Expectations Balance Third Quarter 2020



Opinions regarding the ending quarter (Situation)

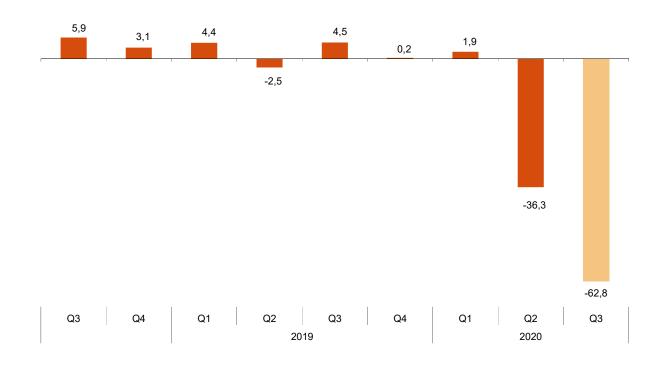
6.0% of business establishment managers expressed a favourable opinion regarding the performance of their business in the second quarter 2020. In turn, 68.8% had an unfavourable opinion.

The difference between the percentage of favourable and unfavourable responses referring to the ending quarter, known as *Situation Balance*, stood at −62.8 points. This figure improves Expectations previously expressed for that quarter, which stood at −72.0 points.

Opinions regarding the ending quarter (Situation)

Year / Quarter	Favourable (%)	Normal (%)	Unfavoruable (%)	Balance
	(optimistic)		(pessimistic)	(optimistic - pessimistic)
2018 III	21,7	62,5	15,8	5,9
IV	20,7	61,7	17,6	3,1
2019 I	21,6	61,2	17,2	4,4
II	17,3	62,9	19,8	-2,5
III	20,9	62,7	16,4	4,5
IV	19,0	62,2	18,8	0,2
2020 I	20,8	60,3	18,9	1,9
II	10,2	43,3	46,5	-36,3
III	6,0	25,2	68,8	-62,8

Evolution of the Situation Balance Third Quarter 2020

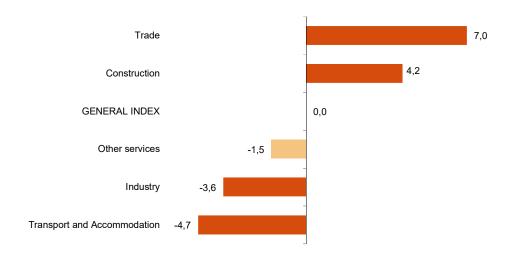


Harmonized Business Confidence Index by activity sector

Three of the five sectors analyzed reduced confidence with respect to the previous quarter. *Transport and Accommodation* (-4.7%) registered the greatest decrease. On the other hand, *Trade* (7.0%) registered the greatest increase.

General Index and by activity sector

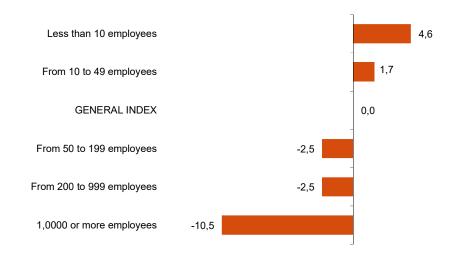
Third Quarter 2020. Quarterly rate



Harmonized Business Confidence Index by size of establishments

Three of the five sizes of establishments analyzed presented a decrease in confidence, as compared with the previous quarter. *1,0000 or more employees* (–10.5%) registered the greatest decrease. On the other hand, *Less than 10 employees* (4.6%) registered the greatest increase.

General index and by size of establishment Third Quarter 2020. Quarterly rate



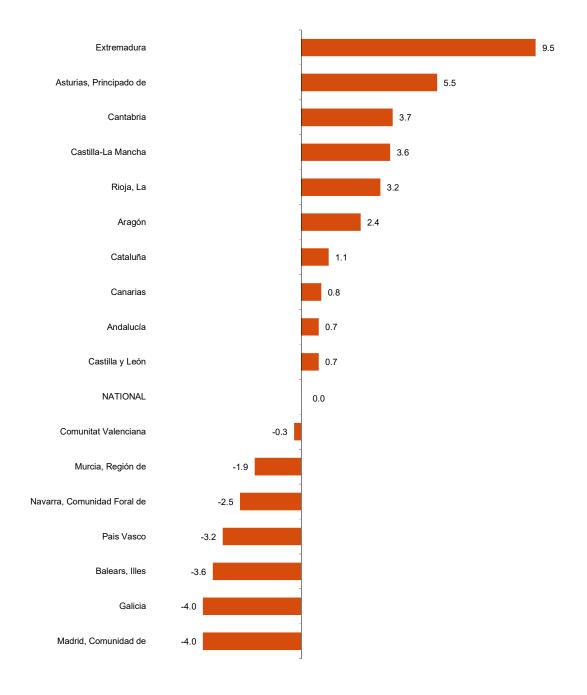
Harmonized Business Confidence Index. Results by Autonomous Communities

Business confidence increased in the third quarter of 2020 as compared with previous quarter in ten autonomous communities and decreased in the other seven.

The largest increases were recorded in Extremadura (9.5%), Principado de Asturias (5.5%) and Cantabria (3.7%). The largest decreases were recorded in Comunidad de Madrid and Galicia (-4.0%) and Illes Balears (-3.6%).

National index and by Autonomous Communities

Third Quarter 2020. Quarterly rate



Review and update of data

The data published today are final and will not be subject to further revision. There have been no updates to previous publications. All results are available on INEBase.

Methodological note

The objective of this survey is to find out, at a given time, the vision that establishment managers have about their situation.

The BCI survey collects opinions from establishment managers regarding the performance of their business for each last quarter and on their expectations for each coming quarter.

The methodology is based on the Japanese TANKAN index, that is, there is no weighting or elevation depending on the characteristics of the establishment since the opinion of each informant counts equally

The survey methodology enables the integration of analogous data compiled by the statistics services of the Autonomous Communities, once their consistency is checked so they can be incorporated into the general process of the survey. There are currently agreements signed to this effect with Andalucia, Illes Balears, Canarias, Castilla y León, Cataluña, la Rioja, Extremadura and Comunitat Valenciana.

Type of survey: quarterly continuous survey.

Base period: First quarter of 2013.

Population scope: all establishments whose main activity is included in the following sections of CNAE-2009: B to N (both inclusive, except for division 70), R (only divisions 92 and 93) and S (only divisions 95 and 96).

Geographical scope: the entire national territory, except for Ceuta and Melilla.

Sample size: The sample is representative both nationally and by Autonomous Community and is made up of some 8,000 establishments.

Reference period: the reference is quarterly and questions are asked about the quarter ending and about the coming quarter.

Collection method: completion of the questionnaire by establishment managers themselves using one of the following methods: internet (IRIA system), e-mail, fax, telephone or by postal mail.

For more information you can Access the methodology at:

https://www.ine.es/en/metodologia/t37/t3730199 en.pdf

And the standardized methodological report at:

https://www.ine.es/dynt3/metadatos/es/RespuestaDatos.html?oe=30199

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Business Confidence Indicators Third quarter of 2020

1. Harmonized Business Confidence Index by sectors

Year / Quarter	TOTAL	Industry	Construction	Trade	Transport and	Other
					accommodation	Services
2018 III	136,2	130,6	147,8	138,0	143,4	132,4
IV	133,9	127,3	146,3	135,8	139,5	130,9
2019 I	132,5	126,2	146,4	134,8	134,9	129,8
II	132,9	125,7	146,8	134,3	138,8	130,0
III	135,0	127,2	147,8	136,5	143,3	131,7
IV	131,1	123,5	142,3	134,3	139,1	127,4
2020 I	130,6	123,5	142,9	131,3	135,3	128,5
II	95,5	94,7	101,1	98,0	91,5	93,8
III	95,5	91,3	105,3	104,9	87,2	92,4

2. Harmonized Business Confidence Index by size

Year / Quarter	TOTAL	Less than 10	From 10 to 49	From 50 to 199	From 200 to 999	1000 or more
		employees	employees	employees	employees	employees
2018 III	136,2	139,4	140,1	133,7	127,1	121,4
IV	133,9	137,1	137,7	130,9	124,7	120,8
2019 I	132,5	134,2	136,9	130,1	123,6	121,5
II	132,9	136,5	136,0	129,2	123,6	121,6
III	135,0	138,5	139,2	131,1	125,1	119,1
IV	131,1	134,4	134,5	127,4	121,6	117,9
2020 I	130,6	131,8	133,3	127,7	123,8	121,2
II	95,5	94,0	95,9	95,6	90,8	94,5
III	95,5	98,3	97,5	93,2	88,5	84,6

3. Harmonized Business Confidence Index by Autonomous Communities

Year / Quarter	NATIONAL	Andalucía	Aragón	Asturias,	Balears,	Canarias
				Principado de	Illes	
2018 III	136,2	136,5	138,2	135,8	142,8	128,8
IV	133,9	132,5	138,2	134,3	136,1	129,2
2019 I	132,5	131,9	136,3	133,6	130,8	125,4
II	132,9	131,7	134,9	131,7	137,9	123,4
III	135,0	135,3	135,3	134,3	139,4	122,6
IV	131,1	130,8	131,2	133,1	132,8	121,2
2020 I	130,6	131,1	134,0	131,9	128,9	122,2
II	95,5	96,2	95,0	96,7	90,1	85,7
III	95,5	96,9	97,3	102,0	86,9	86,4

Year / Quarter	Cantabria	Castilla y	Castilla-	Cataluña	Comunitat	Extremadura
		León	La Mancha		Valenciana	
2018 III	146,0	141,4	147,9	140,5	131,3	140,2
IV	144,6	138,2	145,0	137,7	128,7	136,4
2019 I	139,4	136,3	144,0	137,4	126,9	132,4
II	139,5	133,7	142,1	137,1	126,9	136,8
III	145,2	140,2	146,0	138,2	128,2	141,3
IV	142,9	135,1	141,5	134,3	126,4	132,1
2020 I	135,1	131,3	138,7	134,6	125,7	134,4
II	100,9	99,9	103,0	93,9	90,2	94,5
III	104,6	100,6	106,7	94,9	89,9	103,5

Year / Quarter	Galicia	Madrid,	Murcia,	Navarra,	País Vasco	Rioja, La
		Comunidad de	Región de	Comunidad Foral		
2018 III	129,2	127,8	131,0	140,5	137,4	131,4
IV	130,6	127,0	126,7	134,4	135,2	132,9
2019 I	127,1	128,3	128,6	134,9	132,2	130,1
II	128,7	130,4	128,2	135,4	132,0	130,8
III	131,9	129,7	128,0	137,4	137,2	131,8
IV	129,0	126,3	123,8	133,5	130,3	130,0
2020 I	128,1	127,3	124,1	133,1	131,4	126,3
II	97,0	94,1	95,8	100,8	98,4	91,9
III	93,1	90,3	94,0	98,3	95,3	94,8

4. Opinions regarding the coming quarter (Expectations) by sectors

Activity	Favourable (%)	Normal (%)	Unfavourable (%)	Balance
sectors	(optimistic)		(pessimistic)	(optimistic - pessimistic)
TOTAL	7.7	37.4	54.9	-47.2
Industry	8.3	39.7	52.0	-43.7
Construction	8.2	41.8	50.0	-41.8
Trade	10.4	37.9	51.7	-41.3
Transport and accommodation	5.7	24.8	69.5	-63.8
Other services	6.3	38.9	54.8	-48.5

5. Opinions regarding the coming quarter (Expectations) by size

Size of	Favourable (%)	Normal (%)	Unfavourable (%)	Balance
the establishment	(optimistic)		(pessimistic)	(optimistic - pessimistic)
TOTAL	7,7	37,4	54,9	-47,2
Less than 10 employees	6,3	33,5	60,2	-53,9
From 10 to 49 employees	8,7	37,8	53,5	-44,8
From 50 to 199 employees	9,6	38,4	52,0	-42,4
From 200 to 999 employees	8,5	41,8	49,7	-41,2
1000 or more employees	6,0	48,1	45,9	-39,9

6. Opinions regarding the coming quarter (Expectations) By Autonomous Communities

-	Favourable (%)	Normal (%)	Unfavourable (%)	Balance
	(optimistic)		(pessimistic)	(optimistic - pessimistic)
NATIONAL	7.7	37.4	54.9	-47.2
Andalucía	7.1	37.3	55.6	-48.5
Aragón	8.4	35.0	56.6	-48.2
Asturias, Principado de	11.5	35.0	53.5	-42.0
Balears, Illes	3.5	23.8	72.7	-69.2
Canarias	6.5	29.0	64.5	-58.0
Cantabria	9.9	38.2	51.9	-42.0
Castilla y León	10.3	33.6	56.1	-45.8
Castilla- La Mancha	9.1	39.3	51.6	-42.5
Cataluña	7.0	39.9	53.1	-46.1
Comunitat Valenciana	8.6	37.5	53.9	-45.3
Extremadura	13.1	40.1	46.8	-33.7
Galicia	6.8	39.4	53.8	-47.0
Madrid, Comunidad de	6.0	39.7	54.3	-48.3
Murcia, Región de	7.6	40.3	52.1	-44.5
Navarra, Comunidad Foral de	6.8	40.5	52.7	-45.9
País Vasco	5.8	39.3	54.9	-49.1
Rioja, La	6.3	38.1	55.6	-49.3

7. Opinions regarding the last quarter (Situation) by sectors

Activity	Favourable (%)	Normal (%)	Unfavourable (%)	Balance
sectors	(optimistic)		(pessimistic)	(optimistic - pessimistic)
TOTAL	6.0	25.2	68.8	-62.8
Industry	6.3	26.3	67.4	-61.1
Construction	3.8	28.8	67.4	-63.6
Trade	10.1	24.7	65.2	-55.1
Transport and accommodation	2.1	12.7	85.2	-83.1
Other services	5.6	28.3	66.1	-60.5

8. Opinions regarding the last quarter (Situation) by size

Size of	Favourable (%)	Normal (%)	Unfavourable (%)	Balance
the establishment	(optimistic)		(pessimistic)	(optimistic - pessimistic)
TOTAL	6,0	25,2	68,8	-62,8
Less than 10 employees	4,3	23,9	71,8	-67,5
From 10 to 49 employees	6,7	25,3	68,0	-61,3
From 50 to 199 employees	7,6	28,1	64,3	-56,7
From 200 to 999 employees	7,5	25,1	67,4	-59,9
1000 or more employees	7,7	24,9	67,4	-59,7

9. Opinions regarding the last quarter (Situation) By Autonomous Communities

	Favourable (%)	Normal (%)	Unfavourable (%)	Balance
	(optimistic)		(pessimistic)	(optimistic - pessimistic)
NATIONAL	6.0	25.2	68.8	-62.8
Andalucía	6.4	25.4	68.2	-61.8
Aragón	4.4	26.9	68.7	-64.3
Asturias, Principado de	6.6	26.7	66.7	-60.1
Balears, Illes	2.7	19.9	77.4	-74.7
Canarias	4.8	20.9	74.3	-69.5
Cantabria	5.2	26.4	68.4	-63.2
Castilla y León	6.5	23.4	70.1	-63.6
Castilla- La Mancha	5.1	28.7	66.2	-61.1
Cataluña	6.7	23.7	69.6	-62.9
Comunitat Valenciana	6.2	24.6	69.2	-63.0
Extremadura	9.3	23.1	67.6	-58.3
Galicia	4.8	25.2	70.0	-65.2
Madrid, Comunidad de	4.6	27.3	68.1	-63.5
Murcia, Región de	6.8	30.5	62.7	-55.9
Navarra, Comunidad Foral de	6.3	29.6	64.1	-57.8
País Vasco	11.2	19.8	69.0	-57.8
Rioja, La	5.7	24.4	69.9	-64.2

10. Other economic variables. Opinions with regard to the quarter that is beginning

	It will increase	It will remain	It will decrease	Balance
Economic variables		the same		(increase - decrease)
Employment (hired personnel)	2.6	47.6	49.8	-47.2
Price level	3.9	67.3	28.8	-24.9

11. Other economic variables. Opinions with regard to the quarter that has ended

	It increased	lt remained	It decreased	Balance
Economic variables		the same		(increase - decrease)
Employment (hired personnel)	4.4	54.9	40.7	-36.3
Price level	3.5	74.1	22.4	-18.9