

Press Releases

23 October 2023

#### Hotel Tourism Short-Term Trends (HOS/HPI/IPHS)

September 2023. Provisional data

## Overnight stays in hotel establishments increased by 5.8% in September with respect to the same month in 2022

## Hotels invoice an average of 116.7 euros per occupied room, representing an increase of 8.0% compared to the previous year

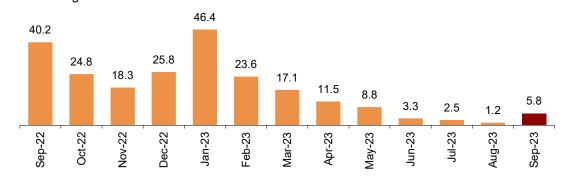
During the month of September, overnight stays in hotel establishments exceeded 38.0 million. This represents an increase of 5.8% compared to the same month in 2022, when there were 35.9 million. Moreover, they are more than those of the same month in 2019.

Based on place of origin, overnight stays by travellers residing in Spain exceeded 11.8 million, representing 31.0% of the total. In turn, overnight stays by non-residents stood at over 26.2 million.

On the other hand, the average stay decreased 0.5% compared to September 2022, standing at 3.3 overnight stays per traveller.

During the first nine months of 2023, overnight stays increased by 8.4% compared to the same period in the previous year. Moreover, they surpass those of the first nine months of 2019.

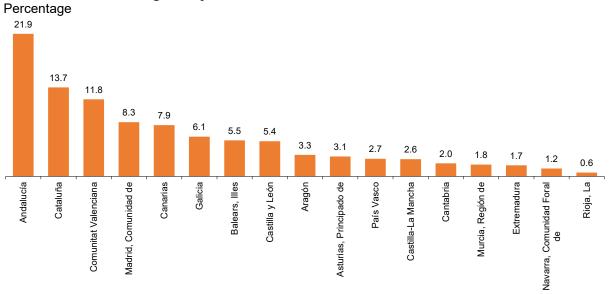
### **Annual variation rate for overnight stays**Percentage



#### **Destinations**

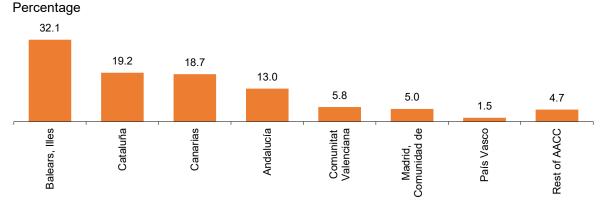
Andalucía, Cataluña and Comunitat Valenciana were the main destinations in September for travellers who are residents in Spain, with 21.9%, 13.7% and 11.8% of total overnight stays, respectively.

#### Distribution of overnight stays: residents



The main destination chosen by non-residents was Illes Balears, with 32.1% of total overnight stays. Following that, the main destinations were Cataluña and Canarias, with 19.2% and 18.7% of the total, respectively.

#### Distribution of overnight stays: non-residents

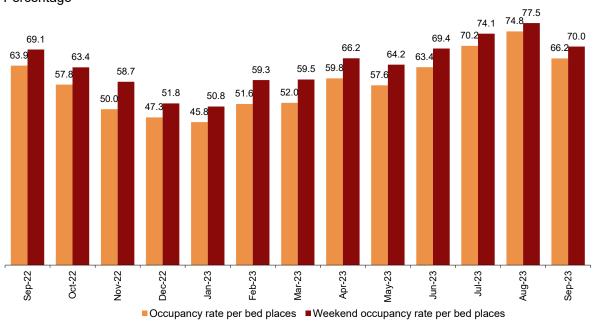


#### **Hotel occupancy**

In September, 66.2% of the available bed-places were occupied, a year-on-year increase of 3.6%. The weekend occupancy rate by bed places increased 1.4%, and stood at 70.0%.

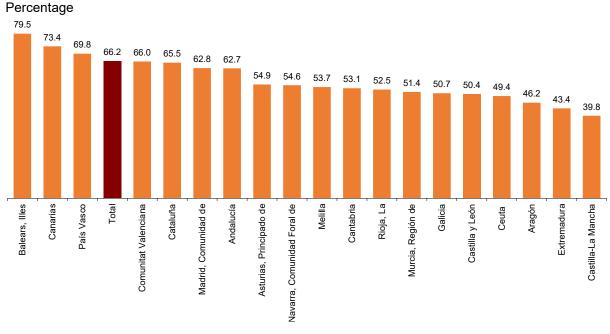
#### Occupancy rate

Percentage



Illes Balears recorded the highest occupancy rate by bed-places in September (79.5%). This was followed by Canarias, with 73.4%.

#### Occupancy rate per bed-places by autonomous community



By tourist areas, Palma-Calvià reached the greatest occupancy rate by bed-places (81.0%) as well as the greatest weekend occupancy rate (83.0%). The island of Mallorca recorded the highest number of overnight stays in September, with 6,761,840.

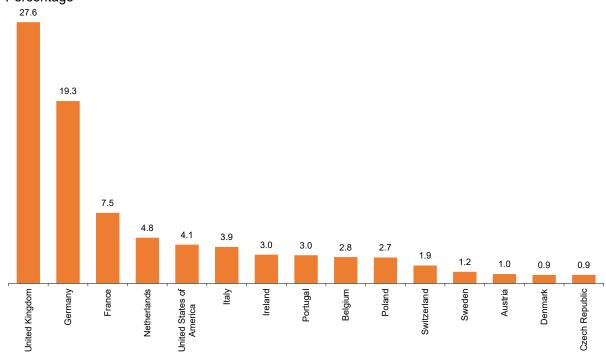
The tourist places with most overnight stays were Barcelona, Madrid and Calvià. Santa Margalida had the highest occupancy rate by bed places (87.4%), while Cadaqués had the highest weekend occupancy rate (86.4%).

#### Overnight stays according to the country of origin of travellers

Travellers from the United Kingdom and Germany accounted for 27.6% and 19.3%, respectively, of total overnight stays of non-residents in hotel establishments in September.

Overnight stays by travellers from France, the Netherlands and the United States (the following source markets) accounted for 7.5%, 4.8% and 4.1% of the total, respectively.

### **Distribution of non-resident overnight stays. Main country of residence Percentage**

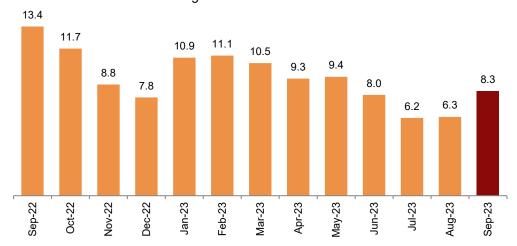


#### **Hotel Prices**

The annual rate of the Hotel Prices Index (HPI) stood at 8.3%, which was 5.1 points above that registered in the same month of 2022 and 2.0 of a point less than that registered last month.

#### **Hotel Prices Index**

Annual variation rate. Percentage



By Autonomous Community, the greatest increases of hotel prices compared to September 2022 was in País Vasco (11.2%) and the Illes Balears (10.9%). The smallest increase was recorded in Extremadura, with an annual rate of 0.3%.

By categories, the greatest price increase was registered in three-gold star establishments (12.6%).

#### **Hotel Sector Profitability**

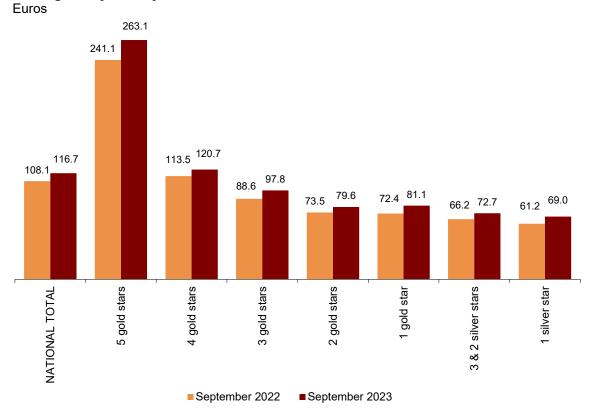
The average daily rate of hotels per occupied room (ADR) was 116.7 euros in September, which is an increase of 8.0% compared to the same month in 2022.

On the other hand, the average daily revenue per available room (RevPAR), which is determined by the occupancy registered in hotel establishments, reached 88.9 euros, increasing by 11.9%.

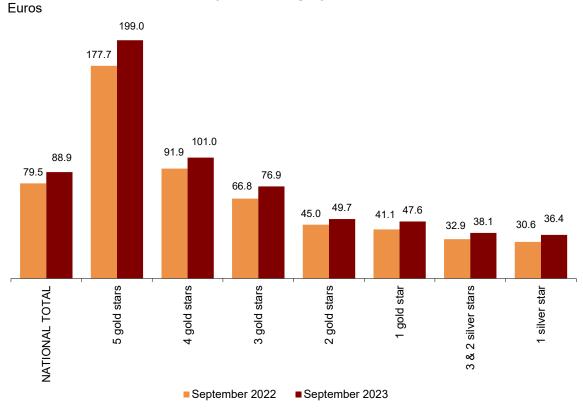
By category, the average rate was 263.1 euros for five-star hotels, 120.7 euros for four-star hotels and 97.8 euros for three-star hotels. Revenue per available room for these same categories was 199.0, 101.0 and 76.9 euros, respectively.

The tourist spot with the highest ADR is Estepona, with an average daily rate per occupied room of 223.5 euros. On the other hand, Donostia/San Sebastián has the highest RevPar, with revenue per available room of 181.2 euros.

#### Average daily rate by hotel



#### Revenue per available room by hotel category



#### Revision and updating of data

Coinciding with today's publication, the INE has updated the data corresponding to the month of September 2022 of the Hotel Price Index (HPI) and of the Indicators on the Profitability of the Hotel Sector (IPHS).

#### Methodological note

The main objective of the Hotel Occupancy Survey (HOS) is to ascertain the behaviour of a series of variables that make it possible to describe the fundamental characteristics of the hotel sector, from the viewpoint of both supply and demand, thus meeting the needs of national institutions and the requirements of international organisations for knowledge regarding the sector.

The Hotel Price Index (HPI) is a statistical measure of the monthly evolution of prices applied to clients by hotel entrepreneurs.

The main objective of the Indicators of Profitability of the Hotel Sector (IRSH) is to facilitate decision-making in the hotel sector. These are the *Average Daily Rate* (ADR), which collects the average daily income per occupied room; and the *Revenue per Available Room* (RevPAR), which collects the average daily revenue per available room.

Type of operation: monthly continuous survey.

**Population scope:** all hotel establishments.

**Geographical scope:** the entire national territory.

Reference period of the results: the month.

**Reference period of the information:** seven consecutive days of each month, chosen randomly in such a way that, between all the establishments, the entire month is covered.

**Sample design:** stratified sampling by province and establishment category, with 4 and 5-gold star categories being exhaustive.

**Sample size:** approximately 9,250 establishments in winter and 11,200 in summer.

**Collection method:** questionnaire filled in directly by the hotel establishment.

For more information on these statistical operations, you can consult the <u>methodology and the standardised methodological report</u> for each operation in INEbase.

INE statistics are produced in accordance with the Code of Good Practice for European Statistics, which is the basis for the institution's quality policy and strategy. For more information, see the Quality at INE and the Code of Best Practices on the INE web page.

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# Tourist Accomodation Occupancy Survey (Hotels and similar establishments) September 2023

Provisional Data 23rd October 2023

### 1. Guests, overnight stays and average stay by category of establishment

| Category               | Number of g | uests     |           | Number of overn | ight stays |            | Average |
|------------------------|-------------|-----------|-----------|-----------------|------------|------------|---------|
|                        | Total       | Residents | Residents | Total           | Residents  | Residents  | stay    |
|                        |             | in Spain  | abroad    |                 | in Spain   | abroad     |         |
| TOTAL                  | 11,635,208  | 5,132,262 | 6,502,946 | 38,085,285      | 11,810,259 | 26,275,026 | 3.27    |
| HOTELS: Golden stars   |             |           |           |                 |            |            | -       |
| Five                   | 692,382     | 175,253   | 517,129   | 2,475,311       | 401,484    | 2,073,827  | 3.58    |
| Four                   | 5,575,404   | 2,277,635 | 3,297,769 | 20,095,747      | 5,608,248  | 14,487,499 | 3.60    |
| Three                  | 2,973,989   | 1,303,143 | 1,670,847 | 10,260,956      | 3,114,917  | 7,146,039  | 3.45    |
| Two                    | 864,796     | 502,902   | 361,894   | 2,077,752       | 1,021,032  | 1,056,720  | 2.40    |
| One                    | 385,817     | 197,474   | 188,343   | 884,466         | 400,954    | 483,512    | 2.29    |
| INNS: Silver stars     |             |           |           |                 |            |            |         |
| Two and three          | 566,756     | 339,125   | 227,631   | 1,132,633       | 628,072    | 504,561    | 2.00    |
| One                    | 576,063     | 336,731   | 239,332   | 1,158,421       | 635,553    | 522,867    | 2.01    |
| Annual rate            | 5.29        | -0.89     | 10.74     | 5.79            | -2.11      | 9.78       | 0.47    |
| Cumulative annual rate | 9.18        | 2.90      | 15.82     | 8.38            | 1.59       | 12.45      | -0.73   |

# 2. Open establishments, capacity, occupancy and employed personnel by category of establishment

| Category             | Estimated    | Estimated | Estimated  | Occupancy rate |            |          | Employed  |
|----------------------|--------------|-----------|------------|----------------|------------|----------|-----------|
|                      | open         | bedrooms  | bed-places | Of             | Of         | Of       | personnel |
|                      | establishmer | nts       |            | bed-places     | bed-places | bedrooms |           |
|                      |              |           |            |                | at weekend |          |           |
|                      | _            |           |            |                |            |          |           |
| TOTAL                | 16,415       | 883,803   | 1,880,322  | 66.21          | 69.99      | 76.13    | 290,530   |
| HOTELS: Golden stars |              |           |            |                |            |          |           |
| Five                 | 392          | 57,546    | 123,822    | 66.04          | 70.09      | 75.65    | 44,701    |
| Four                 | 2,935        | 413,184   | 905,912    | 72.48          | 75.25      | 83.85    | 151,319   |
| Three                | 2,864        | 224,703   | 486,457    | 68.49          | 72.07      | 78.35    | 63,307    |
| Two                  | 2,104        | 65,575    | 129,732    | 52.95          | 60.10      | 62.84    | 12,419    |
| One                  | 1,237        | 29,018    | 57,019     | 50.11          | 55.52      | 58.14    | 4,584     |
| INNS: Silver stars   |              |           |            |                |            |          |           |
| Two and three        | 2,978        | 45,796    | 87,617     | 42.93          | 48.70      | 51.77    | 7,203     |
| One                  | 3,904        | 47,982    | 89,763     | 42.86          | 49.76      | 52.18    | 6,997     |
| Annual rate          | 1.41         | 1.54      | 1.85       | 3.60           | 1.36       | 3.73     | 7.29      |

### 3. Guests, overnight stays, occupancy, average stay and employed personnel

Results by area and tourist site

|  | Guests  |  | Overnight st  | ays  | Occupancy ra  | ate   |   | Average   | Employed  |
|--|---|--|---|--|---|---|---|---|---|
|  | Residents<br>in Spain   | Residents<br>abroad  | Residents<br>in Spain   | Residents<br>abroad  | Of<br>bed-places  | Of<br>bed-places<br>at weekend  | Of<br>bedrooms  | stay  | personnel   |
| Tourist area with a greate   | r occupancy   | rate per m   | onth  |  |   |   |   |   |   |
| Palma - Calvià   | 44,906  | 531,259  | 133,395   | 2,560,533  | 81.02   | 82.97   | 87.42   | 4.68  | 20,47   |
| Isla de Mallorca   | 97,139  | 1,110,651  | 372,656   | 6,389,184  | 79.66   | 80.06   | 87.42   | 5.60  | 49,45   |
| Islas de Ibiza-Formentera  | 46,475  | 292,302  | 142,325   | 1,376,235  | 79.30   | 79.36   | 83.72   | 4.48  | 13,24   |
| Isla de Menorca  | 32,004  | 99,182   | 139,463   | 680,791  | 77.98   | 75.55   | 87.04   | 6.25  | 5,31  |
| Costa de Gipuzkoa  | 37,281  | 69,682   | 72,512  | 149,654  | 76.28   | 78.05   | 87.14   | 2.08  | 1,50  |
| Sur de Tenerife  | 41,383  | 206,583  | 166,961   | 1,498,575  | 75.79   | 77.12   | 86.66   | 6.72  | 16,67   |
| Sur de Gran Canaria  | 48,021  | 144,770  | 206,101   | 1,215,858  | 75.67   | 75.09   | 85.57   | 7.38  | 12,40   |
| isla de Lanzarote  | 29,969  | 104,389  | 150,099   | 818,804  | 75.61   | 74.36   | 91.96   | 7.21  | 8,30  |
| Tourist area with a greate   | r number of   | overnight s  | tays per me   | onth <sup>1</sup>  |   |   |   |   |   |
| Costa del Sol  | 174,450   | 402,498  | 457,341   | 1,740,145  | 72.83   | 75.12   | 86.34   | 3.81  | 17,33   |
| Isla de Tenerife   | 90,097  | 247,681  | 339,946   | 1,763,253  | 74.85   | 76.63   | 84.95   | 6.23  | 20,47   |
| Barcelona  | 130,298   | 667,046  | 249,257   | 1,834,547  | 73.52   | 76.93   | 87.35   | 2.61  | 15,06   |
| Costa Blanca   | 178,078   | 221,777  | 629,633   | 1,023,668  | 70.95   | 75.22   | 81.16   | 4.13  | 10,80   |
| Isla de Gran Canaria   | 72,664  | 157,361  | 272,426   | 1,270,989  | 73.15   | 73.21   | 83.20   | 6.71  | 13,65   |
| Costa Brava  | 160,484   | 307,276  | 340,000   | 1,200,767  | 64.09   | 70.66   | 72.49   | 3.29  | 10,10   |
|  | 202,637   | 171,705  | 492,140   | 931,249  | 67.30   | 70.46   | 77.82   | 3.80  | 7,75  |
| Costa Dauraga  |   |  | - ,   | , -  |   |   |   |   |   |
| Costa Barcelona  | 144,768   | 262,385<br>ecer también con  | 285,486<br>mayor grado de   | 997,043<br>ocupación.  | 65.75   | 69.51   | 76.66   | 3.15  | 7,58  |
| Costa Barcelona 1Sin considerar los incluidos en la tabla Tourist site with a greater  | 144,768 a anterior, por apare   | cer también con  | mayor grado de  | ocupación.   |   |   |   |   | 7,58  |
| Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater  Santa Margalida  | 144,768 a anterior, por apare   | rate per mo  | mayor grado de  onth  8,110   | 357,034  | 87.35   | 83.01   | 92.25   | 7.38  | 2,20  |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater  Santa Margalida  Sóller  | 144,768 a anterior, por apare coccupancy ( 2,423 1,090  | rate per mo<br>47,075<br>16,937  | nayor grado de  onth  8,110 2,485   | 357,034<br>62,667  | 87.35<br>85.48  | 83.01<br>85.88  | 92.25<br>84.77  | 7.38<br>3.61  | 2,20<br>92  |
| Costa Daurada Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater Santa Margalida Sóller Torremolinos   | 144,768 a anterior, por apare coccupancy I 2,423 1,090 43,703   | rate per mo<br>47,075<br>16,937<br>90,820  | enth  8,110 2,485 141,885   | 357,034<br>62,667<br>466,460   | 87.35<br>85.48<br>84.97   | 83.01<br>85.88<br>85.14   | 92.25<br>84.77<br>91.97   | 7.38<br>3.61<br>4.52  | 2,20<br>92<br>3,50  |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater  Santa Margalida  Sóller  Torremolinos  Sant Llorenç des Cardassar  | 144,768 a anterior, por apare  Coccupancy I  2,423 1,090 43,703 3,625   | rate per mo<br>47,075<br>16,937<br>90,820<br>78,757  | 8,110<br>2,485<br>141,885<br>16,891   | 357,034<br>62,667<br>466,460<br>598,781  | 87.35<br>85.48<br>84.97<br>83.48  | 83.01<br>85.88<br>85.14<br>82.04  | 92.25<br>84.77<br>91.97<br>91.15  | 7.38<br>3.61<br>4.52<br>7.47  | 2,20<br>92<br>3,50<br>4,09  |
| Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués   | 144,768 a anterior, por apare  Coccupancy I  2,423 1,090 43,703 3,625 4,536   | rate per mo<br>47,075<br>16,937<br>90,820<br>78,757<br>9,629   | 8,110<br>2,485<br>141,885<br>16,891<br>7,971  | 357,034<br>62,667<br>466,460<br>598,781<br>21,659  | 87.35<br>85.48<br>84.97<br>83.48<br>83.30   | 83.01<br>85.88<br>85.14<br>82.04<br>86.44   | 92.25<br>84.77<br>91.97<br>91.15<br>89.55   | 7.38<br>3.61<br>4.52<br>7.47<br>2.09  | 2,20<br>92<br>3,50<br>4,09  |
| Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater  Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany  | 144,768 a anterior, por apare  2,423 1,090 43,703 3,625 4,536 10,796  | rate per mo<br>47,075<br>16,937<br>90,820<br>78,757<br>9,629<br>63,326   | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669  | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24  | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02  | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68  |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca   | 144,768 a anterior, por apare  2,423 1,090 43,703 3,625 4,536 10,796 15,784   | rate per mo 47,075 16,937 90,820 78,757 9,629 63,326 44,860  | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395  | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353  | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25   | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26   | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08   | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02<br>6.16                                  | 2,20<br>92:<br>3,50<br>4,09<br>17<br>1,68<br>2,35   |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater  Santa Margalida  Sóller  Torremolinos  Sant Llorenç des Cardassar  Cadaqués  Sant Antoni de Portmany  Ciutadella de Menorca  Son Servera   | 144,768 a anterior, por apare  2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502  | 47,075 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719  | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883  | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46  | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02<br>6.16<br>7.83                          | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81  |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca Son Servera Pollença  | 144,768 a anterior, por apare  2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397  | 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174  | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883<br>2,918   | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526<br>133,363  | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72   | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73   | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73   | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02<br>6.16<br>7.83<br>5.33                  | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42  |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater  Santa Margalida  Sóller  Torremolinos Sant Llorenç des Cardassar Cadaqués  Sant Antoni de Portmany Ciutadella de Menorca Son Servera  Pollença   | 144,768 a anterior, por apare  2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502  | 47,075 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719  | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883  | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46  | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02<br>6.16<br>7.83                          | 2,20<br>92:<br>3,50<br>4,09<br>17<br>1,68<br>2,35   |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater  Santa Margalida  Sóller  Torremolinos  Sant Llorenç des Cardassar  Cadaqués  Sant Antoni de Portmany  Ciutadella de Menorca  Son Servera  Pollença  Muro  Tourist site with a greater  | 144,768 a anterior, por apare  2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553 c number of o  | rate per mo 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604   | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883<br>2,918<br>27,873   | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526<br>133,363<br>379,575   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73<br>83.44  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96  | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02<br>6.16<br>7.83<br>5.33<br>7.26          | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52  |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater  Santa Margalida  Sóller  Torremolinos  Sant Llorenç des Cardassar  Cadaqués  Sant Antoni de Portmany  Ciutadella de Menorca  Son Servera  Pollença  Muro  Tourist site with a greater  Barcelona   | 144,768 a anterior, por apare 2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553 c number of o   | 7ate per mo 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604   | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883<br>2,918<br>27,873   | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526<br>133,363<br>379,575<br>nth <sup>1</sup><br>1,741,932  | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73<br>83.44  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96  | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02<br>6.16<br>7.83<br>5.33<br>7.26          | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52  |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca Son Servera Pollença Muro  Tourist site with a greater Barcelona Madrid   | 144,768 a anterior, por apare 2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553 c number of o 111,778 370,746                                     | 7ate per mo 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604   | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883<br>2,918<br>27,873<br>24ays per mo<br>213,471<br>618,673                               | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526<br>133,363<br>379,575<br>nth <sup>1</sup><br>1,741,932<br>1,187,231   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73<br>83.44  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96  | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02<br>6.16<br>7.83<br>5.33<br>7.26          | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52  |
| Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca Son Servera Pollença Muro  Tourist site with a greater Barcelona Madrid Calvià  | 144,768 a anterior, por apare 2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553 c number of o 111,778 370,746 22,565                              | 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604 evernight st 630,468 524,992 231,908  | 8,110 2,485 141,885 16,891 7,971 27,669 71,395 88,883 2,918 27,873  213,471 618,673 70,534  | 357,034 62,667 466,460 598,781 21,659 270,366 302,353 202,526 133,363 379,575  nth <sup>1</sup> 1,741,932 1,187,231 1,322,223  | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73<br>83.44  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96  | 7.38 3.61 4.52 7.47 2.09 4.02 6.16 7.83 5.33 7.26                                     | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52  |
| Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca Son Servera Pollença Muro  Tourist site with a greater Barcelona Madrid Calvià  | 144,768 a anterior, por apare 2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553 c number of o 111,778 370,746                                     | 7ate per mo 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604   | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883<br>2,918<br>27,873<br>24ays per mo<br>213,471<br>618,673                               | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526<br>133,363<br>379,575<br>nth <sup>1</sup><br>1,741,932<br>1,187,231   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73<br>83.44  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96  | 7.38<br>3.61<br>4.52<br>7.47<br>2.09<br>4.02<br>6.16<br>7.83<br>5.33<br>7.26          | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52  |
| Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca Son Servera Pollença Muro  Tourist site with a greater Barcelona Madrid Calvià Palma de Mallorca Benidorm                                 | 144,768 a anterior, por apare 2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553 c number of o 111,778 370,746 22,565                              | 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604 evernight st 630,468 524,992 231,908  | 8,110 2,485 141,885 16,891 7,971 27,669 71,395 88,883 2,918 27,873  213,471 618,673 70,534  | 357,034 62,667 466,460 598,781 21,659 270,366 302,353 202,526 133,363 379,575  nth <sup>1</sup> 1,741,932 1,187,231 1,322,223  | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55  | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73<br>83.44  | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96  | 7.38 3.61 4.52 7.47 2.09 4.02 6.16 7.83 5.33 7.26                                     | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52  |
| Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca Son Servera Pollença Muro  Tourist site with a greater Barcelona Madrid Calvià Palma de Mallorca Benidorm                                 | 144,768 a anterior, por apare 2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553 c number of o 111,778 370,746 22,565 22,157                       | 7ate per mo<br>47,075<br>16,937<br>90,820<br>78,757<br>9,629<br>63,326<br>44,860<br>25,719<br>24,174<br>51,604<br>25,719<br>24,174<br>51,604           | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883<br>2,918<br>27,873<br>tays per mo<br>213,471<br>618,673<br>70,534<br>59,376            | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526<br>133,363<br>379,575<br>nth <sup>1</sup><br>1,741,932<br>1,187,231<br>1,322,223<br>1,158,323                   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55<br>74.39<br>65.06<br>80.84<br>81.09                            | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73<br>83.44<br>77.93<br>69.32<br>81.42<br>84.59                            | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96<br>87.73<br>81.13<br>86.75<br>88.36                            | 7.38 3.61 4.52 7.47 2.09 4.02 6.16 7.83 5.33 7.26                                     | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52<br>14,53<br>12,94<br>10,28<br>9,40                         |
| Costa Barcelona 1Sin considerar los incluidos en la tabla Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca Son Servera Pollença Muro Tourist site with a greater Barcelona Madrid Calvià Palma de Mallorca Benidorm San Bartolomé de Tirajana         | 144,768 a anterior, por apare 2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553 c number of o 111,778 370,746 22,565 22,157 85,160                | rate per mo 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604  evernight st 630,468 524,992 231,908 273,189 119,703                 | 8,110<br>2,485<br>141,885<br>16,891<br>7,971<br>27,669<br>71,395<br>88,883<br>2,918<br>27,873<br>tays per mo<br>213,471<br>618,673<br>70,534<br>59,376<br>396,024 | 357,034<br>62,667<br>466,460<br>598,781<br>21,659<br>270,366<br>302,353<br>202,526<br>133,363<br>379,575<br><b>nth</b> <sup>1</sup><br>1,741,932<br>1,187,231<br>1,322,223<br>1,158,323<br>665,288 | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55<br>74.39<br>65.06<br>80.84<br>81.09<br>75.24                   | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>83.73<br>83.44<br>77.93<br>69.32<br>81.42<br>84.59<br>78.52                            | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96<br>87.73<br>81.13<br>86.75<br>88.36<br>83.74                   | 7.38 3.61 4.52 7.47 2.09 4.02 6.16 7.83 5.33 7.26  2.63 2.02 5.47 4.12 5.18           | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52<br>14,53<br>12,94<br>10,28<br>9,40<br>6,98                 |
| Costa Barcelona 1Sin considerar los incluidos en la tabla  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca Son Servera Pollença Muro  Tourist site with a greater Barcelona Madrid Calvià Palma de Mallorca Benidorm San Bartolomé de Tirajana Adeje | 144,768 a anterior, por apare  2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553  number of o  111,778 370,746 22,565 22,157 85,160 36,802        | rate per mo 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604  evernight st 630,468 524,992 231,908 273,189 119,703 103,611         | 8,110 2,485 141,885 16,891 7,971 27,669 71,395 88,883 2,918 27,873  2345 4471 618,673 70,534 59,376 396,024 167,522   | 357,034 62,667 466,460 598,781 21,659 270,366 302,353 202,526 133,363 379,575  nth 1,741,932 1,187,231 1,322,223 1,158,323 665,288 886,916   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55<br>74.39<br>65.06<br>80.84<br>81.09<br>75.24<br>78.91          | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>83.73<br>83.44<br>77.93<br>69.32<br>81.42<br>84.59<br>78.52<br>78.56                   | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96<br>87.73<br>81.13<br>86.75<br>88.36<br>83.74                   | 7.38 3.61 4.52 7.47 2.09 4.02 6.16 7.83 5.33 7.26  2.63 2.02 5.47 4.12 5.18 7.51      | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52<br>14,53<br>12,94<br>10,28<br>9,40<br>6,98<br>9,21<br>9,66 |
| Costa Barcelona 1Sin considerar los incluidos en la table  Tourist site with a greater Santa Margalida Sóller Torremolinos Sant Llorenç des Cardassar Cadaqués Sant Antoni de Portmany Ciutadella de Menorca   | 144,768 a anterior, por apare  2,423 1,090 43,703 3,625 4,536 10,796 15,784 11,502 1,397 4,553  number of o  111,778 370,746 22,565 22,157 85,160 36,802 15,169 | rate per mo 47,075 16,937 90,820 78,757 9,629 63,326 44,860 25,719 24,174 51,604  evernight st 630,468 524,992 231,908 273,189 119,703 103,611 110,704 | 8,110 2,485 141,885 16,891 7,971 27,669 71,395 88,883 2,918 27,873  213,471 618,673 70,534 59,376 396,024 167,522 67,165  | 357,034 62,667 466,460 598,781 21,659 270,366 302,353 202,526 133,363 379,575  nth 1,741,932 1,187,231 1,322,223 1,158,323 665,288 886,916 823,598   | 87.35<br>85.48<br>84.97<br>83.48<br>83.30<br>82.70<br>82.25<br>81.83<br>81.72<br>81.55<br>74.39<br>65.06<br>80.84<br>81.09<br>75.24<br>78.91<br>78.38 | 83.01<br>85.88<br>85.14<br>82.04<br>86.44<br>81.35<br>79.26<br>79.26<br>83.73<br>83.44<br>77.93<br>69.32<br>81.42<br>84.59<br>78.52<br>78.56<br>78.79 | 92.25<br>84.77<br>91.97<br>91.15<br>89.55<br>89.24<br>89.08<br>91.46<br>91.73<br>91.96<br>87.73<br>81.13<br>86.75<br>88.36<br>83.74<br>87.29<br>88.25 | 7.38 3.61 4.52 7.47 2.09 4.02 6.16 7.83 5.33 7.26  2.63 2.02 5.47 4.12 5.18 7.51 7.08 | 2,20<br>92<br>3,50<br>4,09<br>17<br>1,68<br>2,35<br>1,81<br>1,42<br>3,52<br>14,53<br>12,94<br>10,28<br>9,40<br>6,98<br>9,21         |

<sup>1</sup>Sin considerar los incluidos en la tabla anterior, por aparecer también con mayor grado de ocupación.

### 4. Guests and overnight stays by country of residence

Results by country

| Countries                             | Number of gu | ests   | Overnight stays |        |  |
|---------------------------------------|--------------|--------|-----------------|--------|--|
|                                       | Total        | %      | Total           | %      |  |
| TOTAL                                 | 11,635,208   | 100.00 | 38,085,285      | 100.00 |  |
| Residents in Spain                    | 5,132,262    | 44.11  | 11,810,259      | 31.01  |  |
| Residents abroad                      | 6,502,946    | 55.89  | 26,275,026      | 68.99  |  |
| Total Residents abroad                | 6,502,946    | 100.00 | 26,275,026      | 100.00 |  |
| TOTAL Residents in EU (without Spain) | 3,330,930    | 51.22  | 14,246,348      | 54.22  |  |
| - Germany                             | 938,388      | 14.43  | 5,059,767       | 19.26  |  |
| - Austria                             | 62,179       | 0.96   | 260,933         | 0.99   |  |
| - Belgium                             | 163,509      | 2.51   | 729,277         | 2.78   |  |
| - Denmark                             | 58,254       | 0.90   | 236,536         | 0.90   |  |
| - Finland                             | 24,734       | 0.38   | 94,064          | 0.36   |  |
| - France                              | 622,268      | 9.57   | 1,961,240       | 7.46   |  |
| - Greece                              | 13,590       | 0.21   | 37,981          | 0.14   |  |
| - Ireland                             | 175,519      | 2.70   | 795,869         | 3.03   |  |
| - Italy                               | 314,319      | 4.83   | 1,014,732       | 3.86   |  |
| - Luxembourg                          | 11,305       | 0.17   | 63,717          | 0.24   |  |
| - Netherlands                         | 275,676      | 4.24   | 1,267,987       | 4.83   |  |
| - Poland                              | 143,903      | 2.21   | 718,904         | 2.74   |  |
| - Portugal                            | 229,419      | 3.53   | 783,447         | 2.98   |  |
| - Czech Republic                      | 48,462       | 0.75   | 237,647         | 0.90   |  |
| - Sweden                              | 78,075       | 1.20   | 321,184         | 1.22   |  |
| -Other EU countries <sup>1</sup>      | 171,331      | 2.63   | 663,066         | 2.52   |  |
| Norway                                | 55,407       | 0.85   | 221,682         | 0.84   |  |
| United Kingdom                        | 1,308,723    | 20.13  | 7,251,819       | 27.60  |  |
| Switzerland                           | 126,814      | 1.95   | 497,100         | 1.89   |  |
| Rest of Europe                        | 166,719      | 2.56   | 587,147         | 2.23   |  |
| Japan                                 | 35,998       | 0.55   | 76,487          | 0.29   |  |
| Republic of China                     | 76,097       | 1.17   | 134,241         | 0.51   |  |
| United States of America              | 467,338      | 7.19   | 1,075,452       | 4.09   |  |
| Rest of America                       | 508,624      | 7.82   | 1,166,578       | 4.44   |  |
| Africa                                | 76,290       | 1.17   | 189,449         | 0.72   |  |
| Other countries                       | 350,006      | 5.38   | 828,722         | 3.15   |  |

Note:Since March 2022, "Russia" is included in the aggregate "Rest of Europe".

<sup>1</sup> Countries included in Other UE countries: Bulgaria, Cyprus, Croatia, Slovakia, Slovenia, Esthonia, Hungary, Latvia, Lithuania, Malta and Romania

# Hotel Price Index (HPI). 2008 Base September 2023

Provisional data

### 1. National General Index and breakdown by Autonomous Cities and Communities

|                             | Index  | Annual growth |
|-----------------------------|--------|---------------|
|                             |        | rate          |
| TOTAL                       | 143.34 | 8.29          |
| Andalucía                   | 127.53 | 6.38          |
| Aragón                      | 85.20  | 5.64          |
| Asturias, Principado de     | 112.23 | 6.63          |
| Balears, Illes              | 184.94 | 10.87         |
| Canarias                    | 152.46 | 6.41          |
| Cantabria                   | 121.38 | 4.02          |
| Castilla y León             | 110.23 | 6.88          |
| Castilla - La Mancha        | 101.82 | 6.06          |
| Cataluña                    | 137.39 | 8.44          |
| Comunitat Valenciana        | 135.50 | 8.47          |
| Extremadura                 | 108.18 | 0.28          |
| Galicia                     | 124.24 | 6.41          |
| Madrid, Comunidad de        | 118.19 | 7.77          |
| Murcia, Región de           | 103.81 | 7.87          |
| Navarra, Comunidad Foral de | 115.37 | 5.95          |
| País Vasco                  | 147.16 | 11.15         |
| Rioja, La                   | 113.25 | 5.95          |
| Ceuta                       | 102.11 | 10.02         |
| Melilla                     | 126.44 | 9.96          |

#### 2. National General Index and breakdown by categories

|                       | Index  | Annual growth |
|-----------------------|--------|---------------|
|                       |        | rate          |
| TOTAL                 | 143.34 | 8.29          |
| HOTELS: Gold stars    |        |               |
| Five                  | 133.87 | 4.90          |
| Fourth                | 137.36 | 7.26          |
| Three                 | 163.22 | 12.58         |
| Two                   | 139.49 | 10.14         |
| One                   | 142.26 | 3.58          |
| HOSTALS: Silver stars |        |               |
| Three and two         | 132.70 | 11.45         |
| One                   | 152.59 | 11.22         |

#### Indicators on the Profitability of the Hotel Sector September 2023

Provisional data

#### National ADR and RevPAR<sup>1</sup> and breakdown by Autonomous Cities and Communities

|                             | ADR        | Annual growth | RevPar     | Annual growth |
|-----------------------------|------------|---------------|------------|---------------|
|                             | (in euros) | rate          | (in euros) | rate          |
| TOTAL                       | 116.66     | 7.95          | 88.91      | 11.88         |
| Andalucía                   | 115.89     | 6.15          | 85.32      | 9.23          |
| Aragón                      | 69.12      | 2.13          | 39.07      | 8.33          |
| Asturias, Principado de     | 74.42      | 8.17          | 45.53      | 14.99         |
| Balears, Illes              | 140.53     | 10.66         | 122.79     | 14.26         |
| Canarias                    | 115.36     | 5.40          | 98.10      | 6.83          |
| Cantabria                   | 88.02      | 11.44         | 50.80      | 4.27          |
| Castilla y León             | 68.21      | 6.61          | 39.79      | 16.64         |
| Castilla - La Mancha        | 67.83      | 10.37         | 32.39      | 13.64         |
| Cataluña                    | 119.33     | 4.67          | 91.41      | 10.86         |
| Comunitat Valenciana        | 102.69     | 9.22          | 79.15      | 12.31         |
| Extremadura                 | 64.52      | -0.78         | 33.18      | -2.61         |
| Galicia                     | 73.40      | 7.86          | 41.34      | 8.02          |
| Madrid, Comunidad de        | 130.30     | 10.66         | 103.64     | 16.17         |
| Murcia, Región de           | 74.58      | 10.20         | 44.88      | 14.43         |
| Navarra, Comunidad Foral de | 80.62      | 6.81          | 54.27      | 15.92         |
| País Vasco                  | 129.14     | 10.57         | 106.02     | 17.98         |
| Rioja, La                   | 85.58      | 13.78         | 53.29      | 13.86         |
| Ceuta                       | 77.42      | 19.99         | 29.64      | -23.78        |
| Melilla                     | 87.42      | 12.05         | 66.63      | 21.07         |

<sup>1</sup> ADR: Average Daily Rate RevPAR: Revenue per Available Room

#### National ADR and RevPar<sup>1</sup> and breakdown by categories

|                           | ADR        | Annual growth | RevPar     | Annual growth |
|---------------------------|------------|---------------|------------|---------------|
|                           | (in euros) | rate          | (in euros) | rate          |
| TOTAL                     | 116.66     | 7.95          | 88.91      | 11.88         |
| HOTELS: Gold stars        |            |               |            |               |
| Five                      | 263.12     | 9.14          | 199.02     | 12.00         |
| Four                      | 120.67     | 6.32          | 100.97     | 9.88          |
| Three                     | 97.84      | 10.43         | 76.90      | 15.12         |
| Two                       | 79.59      | 8.27          | 49.74      | 10.58         |
| One                       | 81.11      | 12.01         | 47.64      | 15.90         |
| GUESTHOUSES: Silver stars |            |               |            |               |
| Three and two             | 72.71      | 9.78          | 38.09      | 15.92         |
| One                       | 69.00      | 12.79         | 36.43      | 19.25         |

<sup>&</sup>lt;sup>1</sup> ADR: Average Daily Rate

RevPAR: Revenue per Available Room