

## Hotel Tourism Short-Term Trends (HOS/HPI/IPHS)

October 2022. Provisional data

**Overnight stays in hotel establishments register an increase of 25.4% in October, as compared to the same month of 2021**

**Hotels invoice an average of 99.7 euros per occupied room, representing an increase of 10.9% compared to the previous month**

During the month of October, overnight stays in hotel establishments exceeded 30.0 million. This represents an increase of 25.4% compared to the same month in 2021, when there were only 23.9 million.

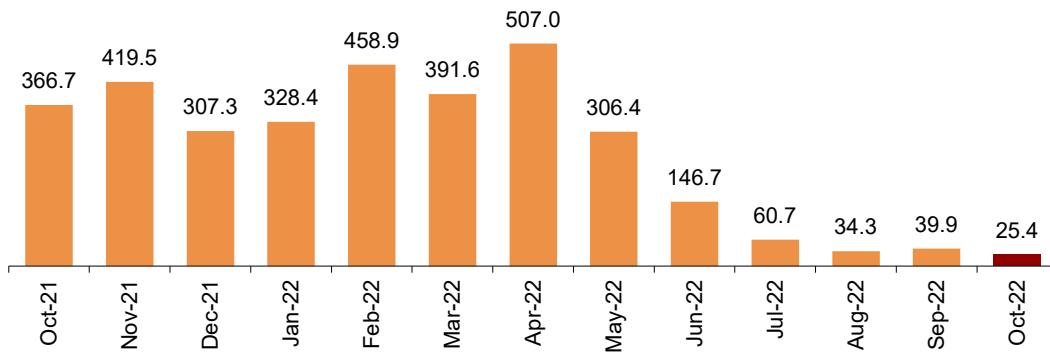
Based on place of origin, overnight stays by travellers residing in Spain exceeded 9.7 million, representing 32.6% of the total. In turn, overnight stays by non-residents stood at over 20.2 million.

On the other hand, the average stay increased 4.6% compared to October 2021, standing at 3.1 overnight stays per traveller.

During the first ten months of 2022, overnight stays increased 98.1%, as compared to the same period of the previous year.

### Annual variation rate for overnight stays

Percentage

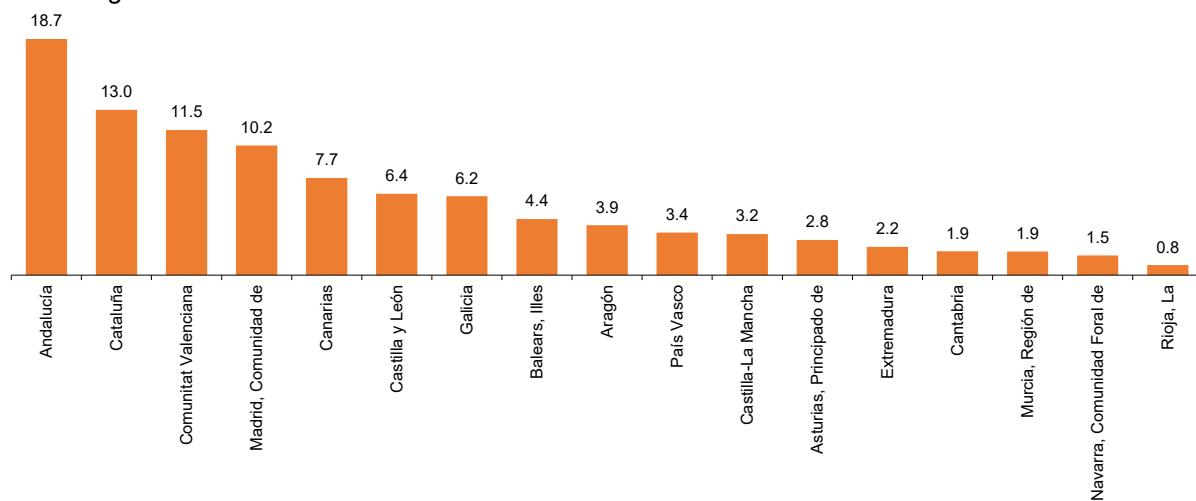


## Destinations

In October, Andalucía, Cataluña and Comunitat Valenciana were the main destinations for travellers who are residents in Spain, with 18.7%, 13.0% and 11.5% of total overnight stays, respectively.

### Distribution of overnight stays: residents

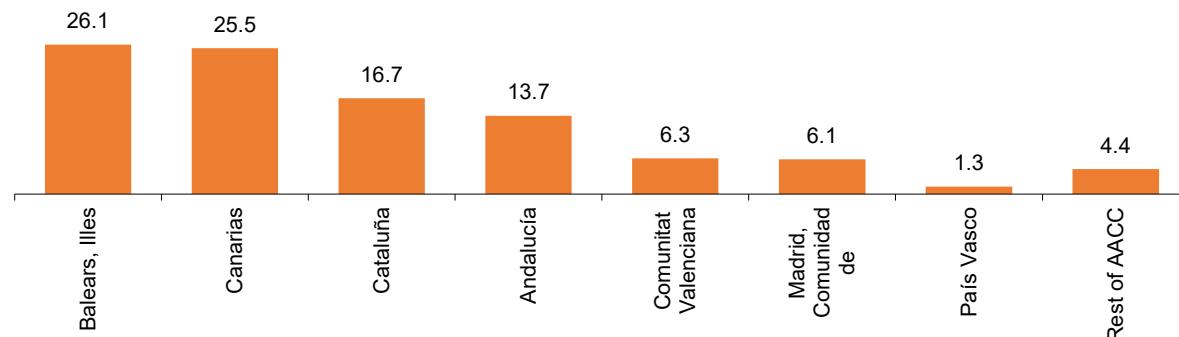
Percentage



The main destination chosen by non-residents was Illes Balears, with 26.1% of total overnight stays. Following that, the main destinations were Canarias and Cataluña, with 25.5% and 16.7% of the total, respectively.

### Distribution of overnight stays: non-residents

Percentage

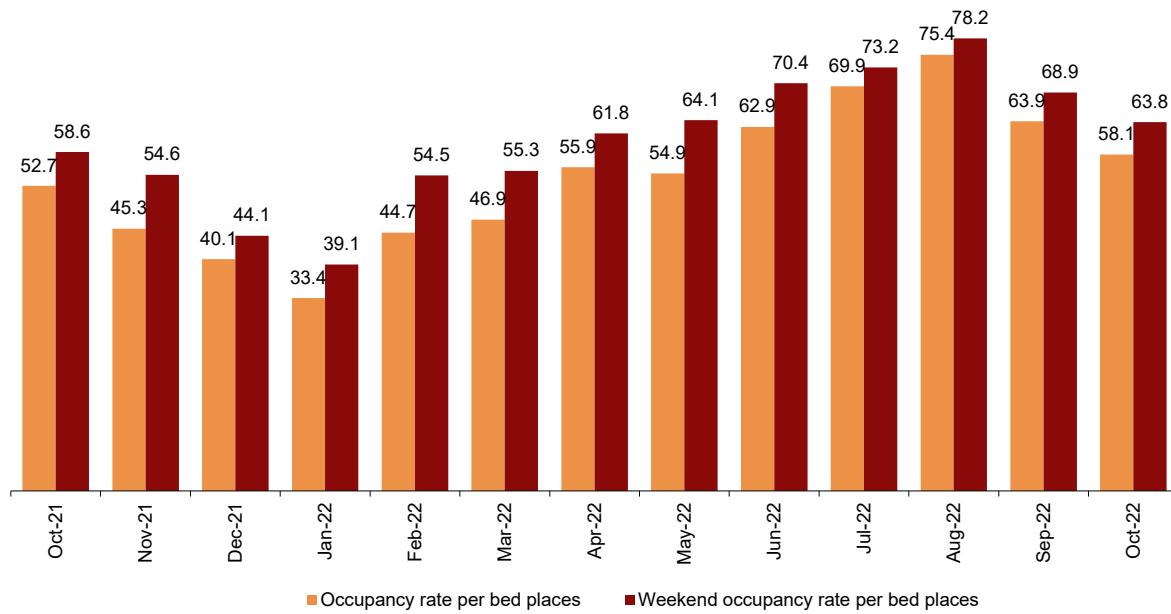


## Hotel occupancy

In October, 58.1% of the available bedplaces were occupied, indicating an annual increase of 10.3%. The weekend occupancy rate by bedplaces increased 8.8%, and stood at 63.8%.

### Occupancy rate

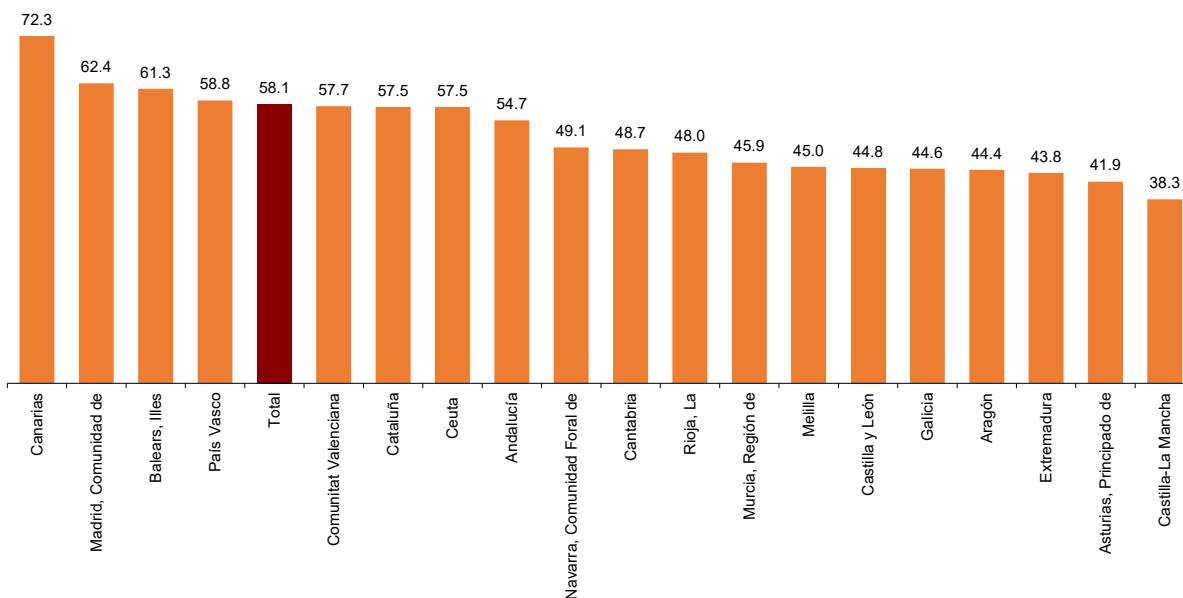
Percentage



Canarias showed the highest occupancy rate by bed-places in October (72.3%). It was followed by Comunidad de Madrid, with 62.4%.

### Occupancy rate per bed places by autonomous community

Percentage



By tourist areas, Isla de Lanzarote reached the greatest occupancy rate by bed-places (76.4%), while Barcelona achieved the greatest weekend occupancy rate (78.1%). The island of Mallorca registered the highest number of overnight stays in October, with 4,594,309 million.

The tourist places with more overnight stays were Barcelona, Madrid and San Bartolomé de Tirajana. Adeje had the highest occupancy rate by bed places (80.5%) along with the greatest weekend occupancy rate (82.7%).

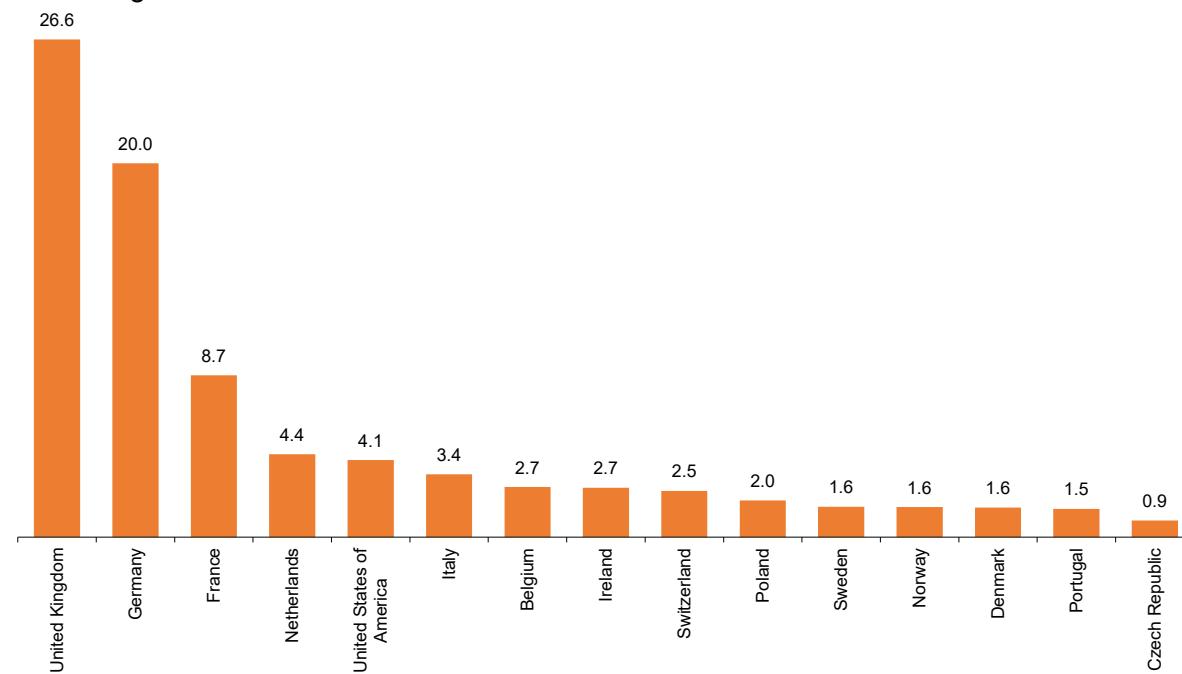
### Overnight stays according to the country of origin of the travellers

In October, travellers from the United Kingdom and Germany concentrated 26.6% and 20.0% of total overnight stays of non-residents in hotel establishments, respectively.

Overnight stays by travellers from the France, the Netherlands, and the United States (the following source markets) accounted for 8.7%, 4.4% and 4.1% of the total, respectively.

### Distribution of non-residents overnight stays. Main country of residence

Percentage

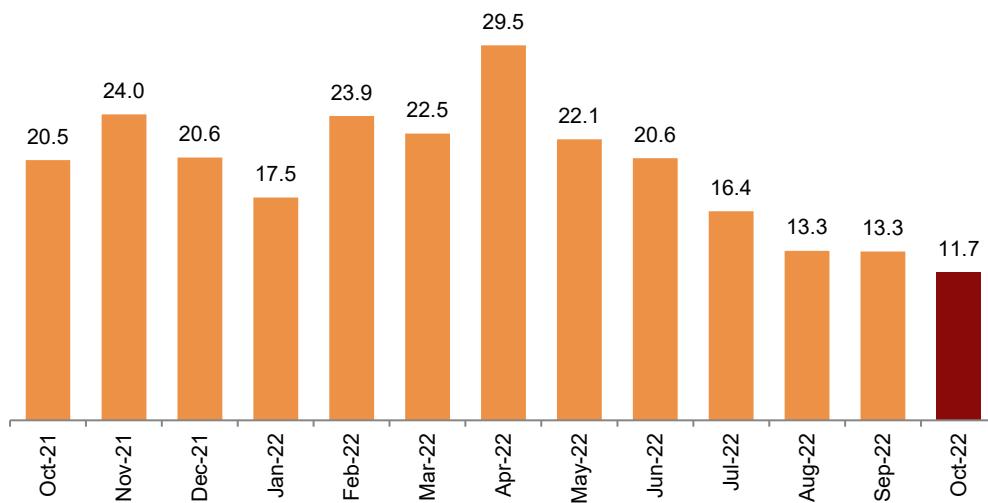


## Hotel Prices

The annual rate of the Hotel Prices Index (HPI) stood at 11.7%, which was 8.8 points above that registered in the same month of 2021 and 1.6 of a point less than that registered last month.

### Hotel Prices Index

Annual variation rate. Percentage



By autonomous community, the highest increases in hotel prices compared to October 2021 took place in Comunidad de Madrid (28.6%) and Cataluña (26.1%). The lowest was in Principado de Asturias, with an annual variation rate of 1.4%.

By categories, the greatest price increase was registered in one-silver star establishments (23.5%).

## Hotel Sector Profitability

The average daily rate of hotels per occupied room (ADR) in October was 99.7 euros, representing an increase of 10.9% as compared to the same month of 2021.

On the other hand, the average daily revenue per available room (RevPAR), which is determined by the occupancy registered in hotel establishments, reached 66.4 Euros, increasing by 24.0%.

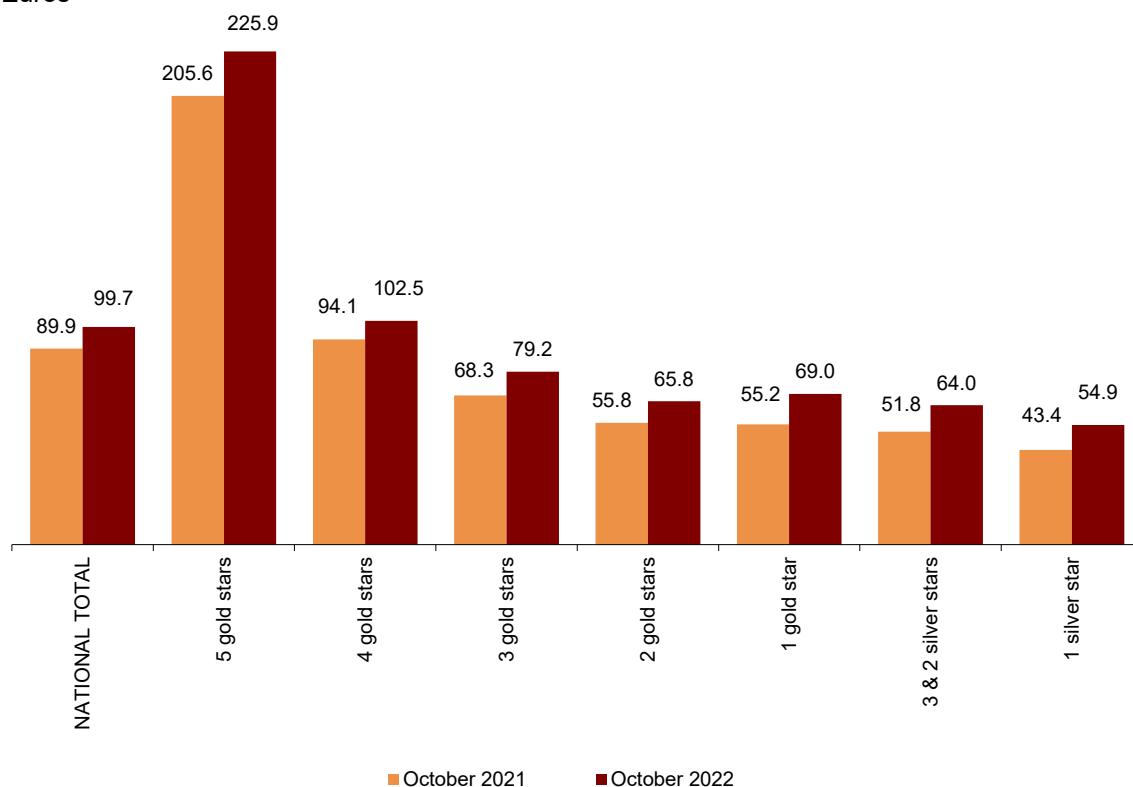
By category, the average rate was 225.9 euros for five-star hotels, 102.5 euros for four-star hotels and 79.2 euros for three-star hotels. Revenue per available room for these same categories were 158.9, 75.5 and 52.2 euros, respectively.

The tourist spot<sup>1</sup> with the highest ADR is Marbella, with an average daily billing per occupied room of 180.7 euros. Barcelona had the highest RevPar, with revenue per available room of 139.7 euros.

<sup>1</sup> The Hotel Profitability Indicators of the provinces and main tourist areas and points have been published since 2021. [IRSH.en.www.ine.es](http://IRSH.en.www.ine.es)

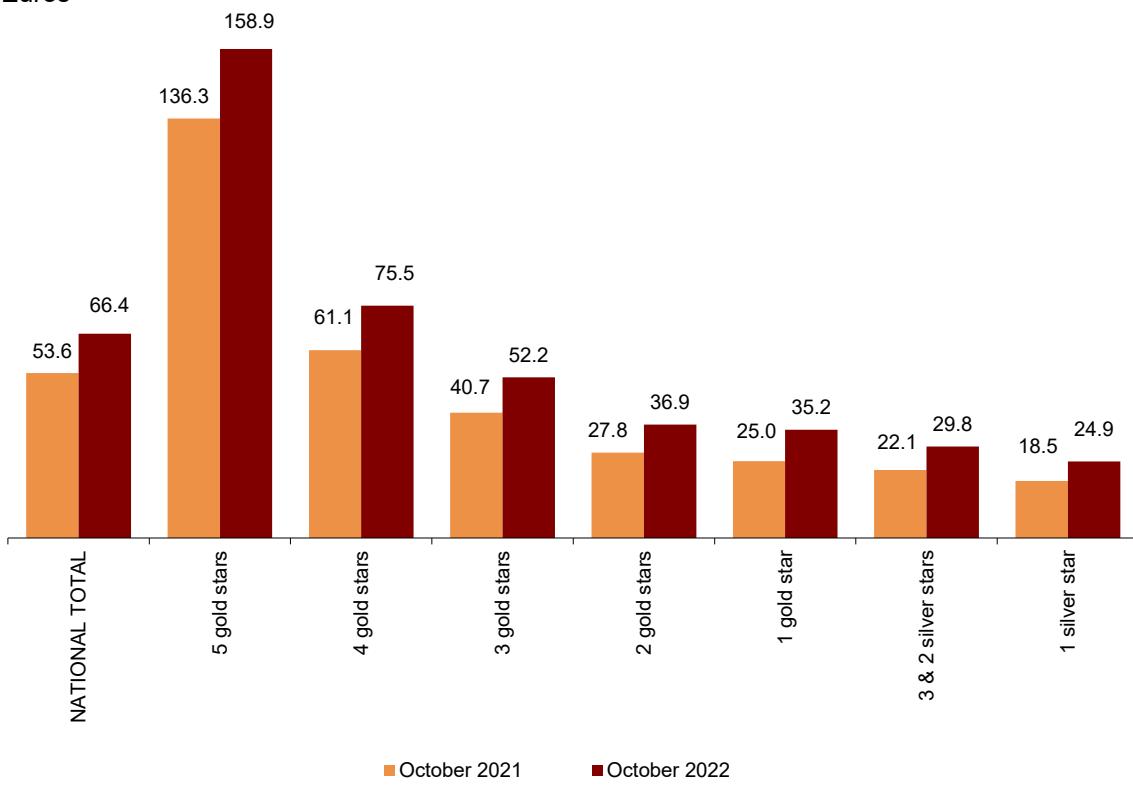
### Average daily rate by hotel

Euros



### Revenue per available room by hotel category

Euros



## Revision and updating of data

Coinciding with today's publication, the INE has updated the data corresponding to the month of October 2021 of the Hotel Price Index (HPI) and of the Indicators on the Profitability of the Hotel Sector (IPHS).

## Methodological note

The main objective of the Hotel Occupancy Survey (HOS) is to ascertain the behaviour of a series of variables that make it possible to describe the fundamental characteristics of the hotel sector, from the viewpoint of both supply and demand, thus meeting the needs of national institutions and the requirements of international organisations for knowledge regarding the sector.

The Hotel Price Index (HPI) is a statistical measure of the monthly evolution of prices applied to clients by hotel entrepreneurs.

The main objective of the Indicators of Profitability of the Hotel Sector (IRSH) is to facilitate decision-making in the hotel sector. These are the *Average Daily Rate* (ADR), which collects the average daily income per occupied room; and the *Revenue per Available Room* (RevPAR), which collects the average daily revenue per available room.

**Type of operation:** monthly continuous survey.

**Population scope:** all hotel establishments.

**Geographical scope:** the entire national territory.

**Reference period of the results:** the month.

**Reference period of the information:** seven consecutive days of each month, chosen randomly in such way that, between all the establishments, the entire month is covered.

**Sample design:** stratified sampling by province and establishment category, with 4 and 5 gold star categories being exhaustive.

**Sample size:** approximately 9,250 establishments in winter and 11,200 in summer.

**Collection method:** questionnaire filled in directly by the hotel establishment.

For more information on these statistical operations, you can consult the [methodology and the standardised methodological report](#) for each operation in INEbase.

INE statistics are produced in accordance with the Code of Good Practice for European Statistics, which is the basis for the institution's quality policy and strategy. For more information see the section on Quality at INE and the Code of Best Practices on the INE webpage.

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## Tourist Accommodation Occupancy Survey (Hotels and similar establishments)

October 2022

Provisional Data

24th November 2022

### 1. Guests, overnight stays and average stay by category of establishment

| Category                    | Number of guests |                    |                  | Number of overnight stays |                    |                   | Average stay |
|-----------------------------|------------------|--------------------|------------------|---------------------------|--------------------|-------------------|--------------|
|                             | Total            | Residents in Spain | Residents abroad | Total                     | Residents in Spain | Residents abroad  |              |
| <b>TOTAL</b>                | <b>9.744.154</b> | <b>4.661.525</b>   | <b>5.082.629</b> | <b>30.008.639</b>         | <b>9.796.534</b>   | <b>20.212.105</b> | <b>3,08</b>  |
| <b>HOTELS: Golden stars</b> |                  |                    |                  |                           |                    |                   |              |
| Five                        | 608.560          | 167.894            | 440.667          | 2.180.420                 | 349.979            | 1.830.441         | 3,58         |
| Four                        | 4.805.883        | 2.122.341          | 2.683.542        | 16.047.495                | 4.552.239          | 11.495.256        | 3,34         |
| Three                       | 2.401.530        | 1.165.886          | 1.235.644        | 7.662.757                 | 2.575.263          | 5.087.494         | 3,19         |
| Two                         | 702.299          | 433.340            | 268.959          | 1.662.769                 | 878.842            | 783.927           | 2,37         |
| One                         | 291.807          | 161.463            | 130.343          | 613.422                   | 304.739            | 308.683           | 2,10         |
| <b>INNS: Silver stars</b>   |                  |                    |                  |                           |                    |                   |              |
| Two and three               | 492.844          | 322.456            | 170.388          | 960.245                   | 582.728            | 377.517           | 1,95         |
| One                         | 441.231          | 288.145            | 153.086          | 881.531                   | 552.745            | 328.787           | 2,00         |
| Annual rate                 | 19,83            | 1,56               | 43,51            | 25,37                     | 2,84               | 40,27             | 4,63         |
| Cumulative annual rate      | 79,16            | 35,98              | 167,52           | 98,10                     | 34,97              | 172,60            | 10,57        |

### 2. Open establishments, capacity, occupancy and employed personnel by category of establishment

| Category                    | Estimated open establishments | Estimated bedrooms | Estimated bed-places | Occupancy rate |                          |              | Employed personnel |
|-----------------------------|-------------------------------|--------------------|----------------------|----------------|--------------------------|--------------|--------------------|
|                             |                               |                    |                      | Of bed-places  | Of bed-places at weekend | Of bedrooms  |                    |
| <b>TOTAL</b>                | <b>14.648</b>                 | <b>777.152</b>     | <b>1.639.911</b>     | <b>58,13</b>   | <b>63,75</b>             | <b>67,02</b> | <b>235.293</b>     |
| <b>HOTELS: Golden stars</b> |                               |                    |                      |                |                          |              |                    |
| Five                        | 359                           | 53.050             | 114.131              | 60,90          | 65,79                    | 69,55        | 37.887             |
| Four                        | 2.669                         | 370.189            | 801.881              | 63,51          | 69,36                    | 73,43        | 123.056            |
| Three                       | 2.513                         | 189.172            | 406.235              | 59,71          | 63,01                    | 68,43        | 49.176             |
| Two                         | 1.855                         | 55.856             | 110.454              | 48,27          | 57,14                    | 57,18        | 10.086             |
| One                         | 1.077                         | 24.353             | 48.241               | 40,75          | 48,21                    | 49,98        | 3.622              |
| <b>INNS: Silver stars</b>   |                               |                    |                      |                |                          |              |                    |
| Two and three               | 2.753                         | 42.239             | 80.467               | 38,18          | 47,04                    | 45,36        | 6.280              |
| One                         | 3.422                         | 42.293             | 78.502               | 36,04          | 43,21                    | 45,87        | 5.187              |
| Annual rate                 | 6,73                          | 12,75              | 13,49                | 10,28          | 8,83                     | 11,46        | 25,56              |

### 3. Guests, overnight stays, occupancy, average stay and employed personnel

#### Results by area and tourist site

|  | Guests             |                  | Overnight stays    |                  | Occupancy rate |                          |             | Average stay | Employed personnel |
|--|--------------------|------------------|--------------------|------------------|----------------|--------------------------|-------------|--------------|--------------------|
|  | Residents in Spain | Residents abroad | Residents in Spain | Residents abroad | Of bed-places  | Of bed-places at weekend | Of bedrooms |              |                    |

#### Tourist area with a greater occupancy rate per month

|                       |         |         |         |           |       |       |       |      |        |
|-----------------------|---------|---------|---------|-----------|-------|-------|-------|------|--------|
| Isla de Lanzarote     | 27.012  | 122.889 | 119.852 | 888.979   | 76,35 | 75,95 | 88,55 | 6,73 | 8.045  |
| Sur de Tenerife       | 33.527  | 230.608 | 126.431 | 1.629.034 | 75,51 | 77,62 | 83,98 | 6,65 | 16.283 |
| Sur de Gran Canaria   | 29.299  | 173.297 | 135.196 | 1.286.519 | 74,68 | 77,13 | 82,40 | 7,02 | 11.620 |
| Isla de Tenerife      | 83.285  | 268.955 | 304.652 | 1.860.873 | 73,57 | 76,08 | 81,51 | 6,15 | 19.588 |
| Barcelona             | 153.925 | 640.100 | 313.339 | 1.750.294 | 73,14 | 78,06 | 86,23 | 2,60 | 14.458 |
| Isla de Gran Canaria  | 58.577  | 187.588 | 212.186 | 1.339.711 | 72,60 | 75,62 | 81,24 | 6,30 | 12.824 |
| Isla de Fuerteventura | 17.759  | 132.188 | 68.784  | 996.727   | 67,75 | 69,48 | 74,87 | 7,11 | 9.196  |
| Costa de Gipuzkoa     | 42.560  | 49.125  | 80.255  | 107.168   | 66,68 | 77,25 | 76,62 | 2,04 | 1.408  |

#### Tourist area with a greater number of overnight stays per month<sup>1</sup>

|                           |         |         |         |           |       |       |       |      |        |
|---------------------------|---------|---------|---------|-----------|-------|-------|-------|------|--------|
| Isla de Mallorca          | 110.329 | 742.348 | 257.295 | 4.337.014 | 62,78 | 60,02 | 68,46 | 5,39 | 36.058 |
| Palma - Calvià            | 69.797  | 360.031 | 160.662 | 1.813.413 | 65,76 | 65,79 | 72,50 | 4,59 | 16.099 |
| Costa del Sol             | 154.020 | 324.182 | 361.964 | 1.446.104 | 65,94 | 69,82 | 77,62 | 3,78 | 14.782 |
| Costa Blanca              | 169.034 | 178.926 | 597.912 | 833.139   | 62,65 | 69,01 | 71,77 | 4,11 | 9.728  |
| Costa Brava               | 124.896 | 198.258 | 215.053 | 615.027   | 49,36 | 57,50 | 56,46 | 2,57 | 6.350  |
| Costa Barcelona           | 140.387 | 178.662 | 262.430 | 554.814   | 54,12 | 58,69 | 65,26 | 2,56 | 5.137  |
| Islas de Ibiza-Formentera | 42.163  | 126.774 | 127.094 | 687.326   | 59,51 | 58,68 | 61,94 | 4,82 | 7.258  |
| Costa Daurada             | 130.016 | 103.592 | 278.102 | 421.293   | 51,93 | 60,29 | 62,49 | 2,99 | 4.005  |

<sup>1</sup>Sin considerar los incluidos en la tabla anterior, por aparecer también con mayor grado de ocupación.

#### Tourist site with a greater occupancy rate per month

|                           |         |         |         |           |       |       |       |      |        |
|---------------------------|---------|---------|---------|-----------|-------|-------|-------|------|--------|
| Adeje                     | 10.416  | 124.701 | 45.536  | 881.491   | 80,54 | 82,70 | 87,55 | 6,86 | 8.845  |
| Tías                      | 5.324   | 38.002  | 25.381  | 282.838   | 78,51 | 77,78 | 87,23 | 7,11 | 2.054  |
| Arona                     | 8.430   | 67.696  | 32.031  | 504.216   | 77,40 | 78,02 | 83,65 | 7,04 | 3.515  |
| Yaiza                     | 8.322   | 55.531  | 46.692  | 397.007   | 76,45 | 75,17 | 89,63 | 6,95 | 4.129  |
| Teguise                   | 8.751   | 26.433  | 37.999  | 196.404   | 76,19 | 77,33 | 91,73 | 6,66 | 1.653  |
| Mogán                     | 5.063   | 46.099  | 22.248  | 346.537   | 75,68 | 77,03 | 83,54 | 7,21 | 2.685  |
| Santanyí                  | 3.806   | 58.235  | 13.169  | 312.249   | 74,72 | 76,54 | 69,13 | 5,25 | 2.107  |
| San Bartolomé de Tirajana | 24.119  | 127.333 | 111.272 | 941.639   | 74,38 | 77,12 | 82,06 | 6,95 | 8.964  |
| Torremolinos              | 30.878  | 70.658  | 91.481  | 383.071   | 73,97 | 76,40 | 79,58 | 4,67 | 2.705  |
| Barcelona                 | 139.417 | 596.736 | 285.175 | 1.662.170 | 73,85 | 79,15 | 86,55 | 2,65 | 13.895 |

#### Tourist site with a greater number of overnight stays per month<sup>1</sup>

|                            |         |         |         |           |       |       |       |      |        |
|----------------------------|---------|---------|---------|-----------|-------|-------|-------|------|--------|
| Madrid                     | 375.124 | 464.229 | 667.879 | 1.133.441 | 65,04 | 71,86 | 80,17 | 2,15 | 12.125 |
| Palma de Mallorca          | 55.258  | 196.674 | 113.798 | 866.272   | 69,80 | 74,16 | 77,47 | 3,89 | 8.038  |
| Calvià                     | 13.849  | 157.128 | 54.940  | 905.173   | 63,61 | 58,29 | 69,14 | 5,62 | 7.392  |
| Benidorm                   | 85.145  | 93.809  | 414.835 | 531.151   | 67,77 | 72,04 | 74,88 | 5,29 | 6.068  |
| Pájara                     | 8.936   | 72.646  | 38.929  | 588.090   | 68,46 | 68,65 | 73,85 | 7,69 | 5.759  |
| Sevilla                    | 118.595 | 145.320 | 218.219 | 328.300   | 71,73 | 78,82 | 81,50 | 2,07 | 3.558  |
| Sant Llorenç des Cardassar | 6.460   | 53.176  | 16.562  | 412.378   | 64,77 | 66,34 | 67,33 | 7,19 | 3.310  |
| Valencia                   | 78.053  | 102.465 | 140.708 | 267.652   | 69,09 | 77,52 | 84,12 | 2,26 | 2.732  |
| Salou                      | 46.232  | 49.829  | 115.004 | 257.069   | 57,83 | 61,20 | 66,65 | 3,87 | 1.731  |
| Alcúdia                    | 1.863   | 44.955  | 4.647   | 339.947   | 59,22 | 40,44 | 63,57 | 7,36 | 2.432  |

<sup>1</sup>Sin considerar los incluidos en la tabla anterior, por aparecer también con mayor grado de ocupación.

#### 4. Guests and overnight stays by country of residence

##### Results by country

| Countries                             | Number of guests |        | Overnight stays |        |
|---------------------------------------|------------------|--------|-----------------|--------|
|                                       | Total            | %      | Total           | %      |
| TOTAL                                 | 9.744.154        | 100,00 | 30.008.639      | 100,00 |
| Residents in Spain                    | 4.661.525        | 47,84  | 9.796.534       | 32,65  |
| Residents abroad                      | 5.082.629        | 52,16  | 20.212.105      | 67,35  |
| Total Residents abroad                | 5.082.629        | 100,00 | 20.212.105      | 100,00 |
| TOTAL Residents in EU (without Spain) | 2.669.108        | 52,51  | 10.850.285      | 53,68  |
| - Germany                             | 718.269          | 14,13  | 4.041.036       | 19,99  |
| - Austria                             | 50.165           | 0,99   | 179.222         | 0,89   |
| - Belgium                             | 129.810          | 2,55   | 540.971         | 2,68   |
| - Denmark                             | 60.569           | 1,19   | 321.488         | 1,59   |
| - Finland                             | 38.030           | 0,75   | 178.265         | 0,88   |
| - France                              | 597.942          | 11,76  | 1.750.472       | 8,66   |
| - Greece                              | 14.739           | 0,29   | 43.536          | 0,22   |
| - Ireland                             | 118.724          | 2,34   | 536.153         | 2,65   |
| - Italy                               | 242.863          | 4,78   | 679.373         | 3,36   |
| - Luxembourg                          | 8.384            | 0,16   | 36.738          | 0,18   |
| - Netherlands                         | 212.584          | 4,18   | 895.532         | 4,43   |
| - Poland                              | 92.500           | 1,82   | 397.913         | 1,97   |
| - Portugal                            | 134.085          | 2,64   | 306.023         | 1,51   |
| - Czech Republic                      | 34.021           | 0,67   | 182.902         | 0,90   |
| - Sweden                              | 81.495           | 1,60   | 329.150         | 1,63   |
| -Other EU countries <sup>1</sup>      | 134.927          | 2,65   | 431.511         | 2,13   |
| Norway                                | 68.148           | 1,34   | 324.588         | 1,61   |
| United Kingdom                        | 961.191          | 18,91  | 5.378.579       | 26,61  |
| Switzerland                           | 119.120          | 2,34   | 500.710         | 2,48   |
| Rest of Europe                        | 147.223          | 2,90   | 525.654         | 2,60   |
| Japan                                 | 16.090           | 0,32   | 33.453          | 0,17   |
| Republic of China                     | 24.562           | 0,48   | 53.410          | 0,26   |
| United States of America              | 361.244          | 7,11   | 833.527         | 4,12   |
| Rest of America                       | 402.482          | 7,92   | 944.569         | 4,67   |
| Africa                                | 64.162           | 1,26   | 159.965         | 0,79   |
| Other countries                       | 249.298          | 4,90   | 607.365         | 3,00   |

Note: Since March 2022, "Russia" is included in the aggregate "Rest of Europe".

<sup>1</sup> Countries included in Other UE countries: Bulgaria, Cyprus, Croatia, Slovakia, Slovenia, Estonia, Hungary, Latvia, Lithuania,

Malta and Romania

## Hotel Price Index (HPI). 2008 Base

October 2022

Provisional data

### 1. National General Index and breakdown by Autonomous Cities and Communities

|                             | Index  | Annual growth rate |
|-----------------------------|--------|--------------------|
| <b>TOTAL</b>                | 127,75 | 11,67              |
| Andalucía                   | 123,06 | 8,30               |
| Aragón                      | 95,88  | 4,28               |
| Asturias, Principado de     | 97,93  | 1,39               |
| Balears, Illes              | 161,28 | 6,73               |
| Canarias                    | 144,79 | 5,50               |
| Cantabria                   | 116,01 | 3,13               |
| Castilla y León             | 101,04 | 4,16               |
| Castilla - La Mancha        | 100,67 | 5,42               |
| Cataluña                    | 120,46 | 26,08              |
| Comunitat Valenciana        | 123,81 | 11,16              |
| Extremadura                 | 103,67 | 3,32               |
| Galicia                     | 114,28 | 8,09               |
| Madrid, Comunidad de        | 118,42 | 28,60              |
| Murcia, Región de           | 92,17  | 6,43               |
| Navarra, Comunidad Foral de | 106,69 | 14,49              |
| País Vasco                  | 123,41 | 10,21              |
| Rioja, La                   | 112,20 | 4,89               |
| Ceuta                       | 83,66  | 4,23               |
| Melilla                     | 102,97 | 5,30               |

### 2. National General Index and breakdown by categories

|                       | Index  | Annual growth rate |
|-----------------------|--------|--------------------|
| <b>TOTAL</b>          | 127,75 | 11,67              |
| HOTELS: Gold stars    |        |                    |
| Five                  | 123,65 | 12,14              |
| Fourth                | 126,17 | 10,38              |
| Three                 | 139,73 | 12,85              |
| Two                   | 119,50 | 12,51              |
| One                   | 117,58 | 13,58              |
| HOSTALS: Silver stars |        |                    |
| Three and two         | 111,56 | 18,09              |
| One                   | 138,13 | 23,45              |

## Indicators on the Profitability of the Hotel Sector

October 2022

Provisional data

### National ADR and RevPAR<sup>1</sup> and breakdown by Autonomous Cities and Communities

|                             | ADR<br>(in euros) | Annual growth<br>rate | RevPar<br>(in euros) | Annual growth<br>rate |
|-----------------------------|-------------------|-----------------------|----------------------|-----------------------|
| <b>TOTAL</b>                | 99,69             | 10,88                 | 66,44                | 24,00                 |
| Andalucía                   | 94,38             | 4,10                  | 61,90                | 14,95                 |
| Aragón                      | 68,02             | 3,97                  | 36,41                | 9,46                  |
| Asturias, Principado de     | 63,34             | 0,17                  | 30,47                | 2,27                  |
| Baleares, Illes             | 100,27            | 3,76                  | 63,40                | 12,42                 |
| Canarias                    | 114,87            | 3,85                  | 93,92                | 10,99                 |
| Cantabria                   | 68,34             | -6,12                 | 36,11                | -11,43                |
| Castilla y León             | 63,51             | 2,05                  | 33,14                | 7,37                  |
| Castilla - La Mancha        | 65,10             | 6,14                  | 30,39                | 14,76                 |
| Cataluña                    | 111,84            | 27,11                 | 77,27                | 59,30                 |
| Comunitat Valenciana        | 82,53             | 8,18                  | 55,31                | 23,81                 |
| Extremadura                 | 64,37             | -0,35                 | 33,78                | 3,59                  |
| Galicia                     | 66,23             | 7,70                  | 34,27                | 21,91                 |
| Madrid, Comunidad de        | 127,28            | 30,18                 | 100,77               | 56,41                 |
| Murcia, Región de           | 60,40             | -2,29                 | 33,05                | 1,15                  |
| Navarra, Comunidad Foral de | 75,90             | 11,98                 | 44,78                | 9,70                  |
| País Vasco                  | 101,07            | 12,87                 | 71,03                | 25,27                 |
| Rioja, La                   | 77,66             | 2,20                  | 44,22                | 6,73                  |
| Ceuta                       | 64,05             | -1,71                 | 36,56                | 26,46                 |
| Melilla                     | 70,23             | 8,01                  | 40,06                | 24,48                 |

<sup>1</sup> ADR: Average Daily Rate

RevPAR: Revenue per Available Room

### National ADR and RevPar<sup>1</sup> and breakdown by categories

|                                  | ADR<br>(in euros) | Annual growth<br>rate | RevPar<br>(in euros) | Annual growth<br>rate |
|----------------------------------|-------------------|-----------------------|----------------------|-----------------------|
| <b>TOTAL</b>                     | 99,69             | 10,88                 | 66,44                | 24,00                 |
| <b>HOTELS: Gold stars</b>        |                   |                       |                      |                       |
| Five                             | 225,88            | 9,88                  | 158,87               | 16,53                 |
| Four                             | 102,50            | 8,97                  | 75,50                | 23,59                 |
| Three                            | 79,19             | 15,89                 | 52,21                | 28,27                 |
| Two                              | 65,75             | 17,85                 | 36,90                | 32,68                 |
| One                              | 69,04             | 25,11                 | 35,16                | 40,73                 |
| <b>GUESTHOUSES: Silver stars</b> |                   |                       |                      |                       |
| Three and two                    | 63,95             | 23,36                 | 29,76                | 34,60                 |
| One                              | 54,89             | 26,40                 | 24,88                | 34,19                 |

<sup>1</sup> ADR: Average Daily Rate

RevPAR: Revenue per Available Room