

27 November 2007

Industrial Companies Survey 2006. Definitive data

The net turnover of industrial companies increases 8.9% in 2006

Cataluña, Madrid, Comunitat Valenciana, Andalucía and País Vasco contribute 65.5% of the total turnover

The net amount of turnover of industrial companies rose to 588,384 million euros in 2006, indicating an increase of 8.9% as compared with the previous year.

Sales of industrial products accounted for 485,413 million euros, with an increase of 8.4% as compared with the previous year. Sales of merchandise rose to 74,328 million euros (12.2% more than in 2005), whereas provision of services totalled 28,644 million euros (with an increase of 8.9%).

The number of persons employed in industry in 2006 was 2,623,830, that is, 0.4% less than in 2005.

A. Results for the companies total

Main industry variables in 2006

Employed persons and hours worked		Variation 2006/2005
Total employed persons	2,623,830	-0,4
Total hours worked (in thousands)	4,586,360	-0,1

Main economic variables	Thousand euros	Variation 2006/2005
Net turnover	588,384,429	8,9
Total operating income	598,782,392	8.8
Consumption and work by other companies	373,820,806	10.5
Personnel costs	80,730,025	4.2
Total operating costs	557,061,466	8.8
Investment in tangible assets	27,822,873	12.6

Operating income structure

On analysis of the structure of operating income, one could observe that product sales represented most of the income (81.1%). This was followed by sales of merchandise (standing at 12.4%) and provision of services (standing at 4.8%).

Variables	Thousand euros	% of the total
Sale of products	485,412,849	81.1
Sale of merchandise	74,327,692	12.4
Provision of services	28,643,888	4.8
Work carried out for fixed assets	2,260,333	0.4
Operating subsidies	1,411,034	0.2
Other operating income	6,726,596	1.1
Total operating income	598,782,392	100.0

Operating cost structure

In the cost structure, consumption of raw materials represented 44.5% of companies' total operating costs. Following in second and third places were staff costs (14.5% of the total) and external services (14.3%).

Variables	Thousand euros	% of the total
Consumption of raw materials	247,787,382	44.5
Consumption of other supplies	39,260,330	7.0
Consumption of merchandise	57,495,733	10.3
Work carried out by other companies	29,277,360	5.3
Staff costs	80,730,025	14.5
External services	79,595,572	14.3
Provisions for depreciation of fixed assets	22,915,064	4.1
Total operating costs	557,061,466	100.0

Results by activity group

The activity groups recording the highest increases in their own turnover in 2006 as compared with 2005 were *Metallurgy and manufacture of metallic products* (which underwent an increase of 16.6%) and *Electrical, electronic and optical material and equipment* (15.3%).

The activity groups with the greatest contribution to total turnover were *Food, beverages and tobacco* (representing 15.4% of the total), *Metallurgy and manufacture of metallic products* (representing 13.1%) and *Transport equipment* (representing 12.0%).

Evolution of the turnover by activity group

Thousands of euros

Activity groups	2006 Turnover	% of the total 2006	2005 Turnover	Variation 2006/2005
Extractive industries and petroleum	45,662,316	7.8	40,714,783	12.2
Food, Beverages and Tobacco	90,590,128	15.4	88,543,022	2.3
Manufacture of textiles, wearing apparel, leather and footwear	20,964,594	3.6	20,797,893	0.8
Wood and cork	10,992,136	1.9	10,220,349	7.6
Paper, publishing and graphic arts...	30,815,494	5.2	29,251,898	5.3
Chemical industry	47,138,083	8.0	44,035,002	7.0
Rubber and plastic products	20,450,564	3.5	19,901,404	2.8
Various non-metallic ore products	36,423,692	6.2	32,374,777	12.5
Metallurgy and manufacture of metallic products	77,360,092	13.1	66,334,072	16.6
Machinery and mechanical equipment	30,199,855	5.1	26,767,836	12.8
Electrical, electronic and optical material and equipment	31,729,959	5.4	27,521,801	15.3
Transport equipment	70,499,211	12.0	64,875,784	8.7
Various manufacturing industries	16,834,531	2.9	16,045,729	4.9
Energy and water	58,723,774	10.0	53,054,414	10.7
Industry total	588,384,429	100.0	540,438,764	8.9

Results by activity sectors

The results of the Survey were published for 100 activity sectors, with industry contributing most to the total turnover for *Production and distribution of electricity* (7.6%), *Manufacture of motor vehicles* (6.9%) and *Oil, natural gas and nuclear fuel industry* (6.8%).

Industrial turnover for the 20 sectors with the highest turnover is shown in the following table, indicating the percentage of participation of each of the aforementioned sectors in the total turnover.

Industry total	588,384,429	100.0	540,438,764	8.9
Electricity and gas	44,734,033	7.6	41,215,081	8.5
Manufacture of motor vehicles, trailers...	40,687,812	6.9	38,348,016	6.1
Petroleum, natural gas and nuclear fuels	40,074,185	6.8	35,558,062	12.7
Meat industry	18,531,901	3.1	17,980,566	3.1
Manufacture of basic chemical products	18,426,147	3.1	16,997,924	8.4
Parts and accessories for motor vehicles and their engines	14,969,785	2.5	14,584,315	2.6
Manufacture of plastic products	14,936,684	2.5	14,603,192	2.3
Manufacture of basic metals	14,745,246	2.5	12,437,489	18.6
Manufacture of articles of concrete, plaster and cement	13,011,500	2.2	11,483,474	13.3
Manufacture of pharmaceutical products	12,426,419	2.1	11,767,168	5.6
Manufacture of furniture	11,961,848	2.0	11,725,553	2.0
Manufacture and first processing of basic precious and non-ferrous metals	11,310,996	1.9	6,952,966	62.7
Production of alcoholic beverages	10,945,507	1.9	10,421,942	5.0
Manufacture of other general purpose machinery, equipment and mechanical material	9,773,606	1.7	8,797,211	11.1
Production and distribution of gas, steam and hot water	9,507,520	1.6	7,845,208	21.2
Publishing	9,410,498	1.6	9,084,338	3.6
Dairy industries	9,297,788	1.6	9,266,374	0.3
Graphic arts and reproduction of recorded media	8,988,389	1.5	8,641,728	4.0
Manufacture of metal structures	8,859,385	1.5	7,552,984	17.3
Manufacture of builders' carpentry and joinery of metal	8,567,751	1.5	7,697,202	11.3

Results by Autonomous Community

Cataluña (24.0% of the total), Comunidad de Madrid (11.6%), Comunidad Valenciana (10.3%), Andalucía (10.1%) and País Vasco (9.5%) were the Autonomous Communities that contributed the most to industrial sector turnover. These five Autonomous Communities represented 65.5% of industrial sector turnover.

Turnover by Autonomous Community

Thousands of euros

Autonomous Community	2006 Turnover	% of the total
Andalucía	59,229,583	10.1
Aragón	26,260,157	4.5
Asturias (Principado de)	15,522,445	2.6
Balears (Illes)	4,352,368	0.7
Canarias	8,651,339	1.5
Cantabria	7,845,616	1.3
Castilla y León	33,848,057	5.8
Castilla-La Mancha	25,851,111	4.4
Cataluña	141,044,501	24.0
Comunitat Valenciana	60,815,987	10.3
Extremadura	5,738,691	1.0
Galicia	36,240,065	6.2
Madrid (Comunidad de)	68,215,590	11.6
Murcia (Región de)	15,048,691	2.6
Navarra (Comunidad Foral de)	18,436,894	3.1
País Vasco	55,896,877	9.5
Rioja (La)	5,386,456	0.9
National total	588,384,429	100.0

Results by company size

By analysing the industrial business structure by company size (expressed as the number of employed persons in the company), we note that the total number of companies with 100 or more employed persons generated 65.3% of the total industrial turnover. This percentage decreased to 29.5% if all companies with more than 1,000 employees were considered.

Turnover by company size

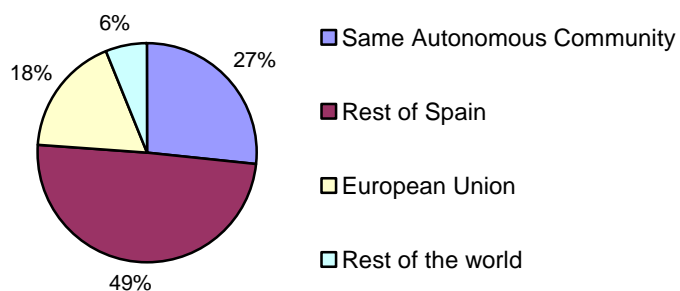
Thousands of euros

Size	2006 Turnover	% of the total
Total	588,384,429	100.0
1 to 3 employees	11,077,701	1.9
4 to 9 employees	26,808,889	4.6
10 to 19 employees	34,149,672	5.8
20 to 49 employees	76,216,673	13.0
50 to 99 employees	55,829,557	9.5
100 to 199 employees	59,449,613	10.1
200 to 499 employees	86,788,553	14.8
500 to 999 employees	64,655,757	11.0
More than 1,000 employees	173,408,014	29.5

B. Results for all companies with 20 or more employees

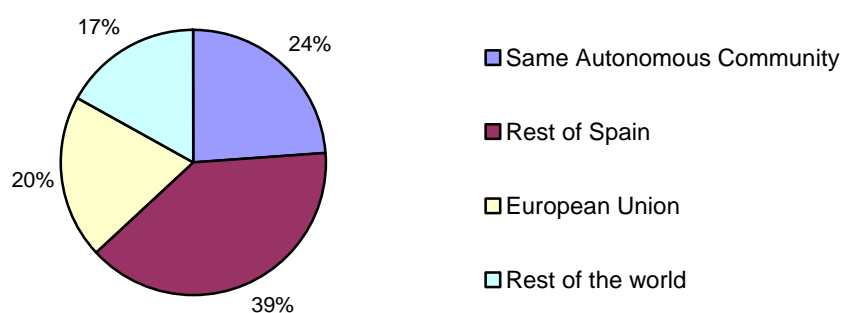
Destination of sales (companies with 20 or more employees)

Sales made within Spain represented 76% of the total, whereas those in European Union countries represented 18%.



Origin of the acquisitions (companies with 20 or more employees)

20% of purchased raw materials, merchandise, ... originated in European Union countries, and 17% from countries outside the European Union. Purchases within Spain represented 63% of the total.



Investment (companies with 20 or more employees)

Total industrial investment represented 28,764 million euros, of which 39.7% corresponded to *Technical facilities*, 23.4% to *Machinery and tools* and 16.8% to *Intangible assets*.

Variables	Thousand euros	% of the total
Land	548,064	1.9
Buildings	1,890,271	6.6
Technical facilities	11,425,302	39.7
Machinery and tools	6,719,955	23.4
Computer equipment	377,805	1.3
Transport elements	422,372	1.5
Other tangible assets	2,548,093	8.9
Intangible assets	4,831,674	16.8
Total investment	28,763,536	100.0

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