

4 February 2009

## Industrial Companies Survey 2007 Final data

# Turnover of industrial companies increases 6.4% in 2007 as compared with 2006

Net amount of turnover of industrial companies reached 625,889 million euros in 2007, indicating an increase of 6.4% as compared with the previous year.

Sales of industrial products accounted for 512,603 million euros, with an increase of 5.6% as compared with the previous year. Sales of merchandise reached 81,920 million euros (10.2% more than in 2006), whilst provision of services stood at 31,365 million euros (an increase of 9.5%).

The number of persons employed in industry in 2007 was 2,580,375, that is, 1.7% less than in 2006.

### I) Results for the companies total

### Main industry variables in 2007

Variables	Thousand euros(*)	Variation
		2007/2006
Total employed persons	2,580,375	-1.7
Total operating income (in thousands)	4,493,748	-2.0
Net turnover	625,888,589	6.4
Total operating income	636,397,598	6.3
Change in product inventories	3,137,695	13.1
Consumption and work by other companies	400,621,053	7.2
Personnel costs	83,206,050	3.1
Total operating costs	591,453,375	6.2
Investment in tangible assets	28,120,834	1.1

<sup>(\*)</sup> except persons employed and hours worked

### **Structure of Operating Income**

Sales of products represented the main part of income in 2007, specifically 80.5%. Conversely, sales of merchandise amounted to 12.9% and services provided, 4.9%. Other operating income as a whole reached 1.7% of the total.

Variables	Thousand euros	% of the total	Variation 2007/2006
Net sales of products	512,603,299	80.5	5.6
Net sales of merchandise	81,919,898	12.9	10.2
Provision of services	31,365,393	4.9	9.5
Work carried out for fixed assets	2,172,437	0.3	-3.9
Operating subsidies	1,402,357	0.2	-0.6
Other operating income	6,934,214	1.1	3.1
Total operating costs	636,397,598	100.0	6.3

### **Structure of Operating Costs**

The main components in the structure of operating costs in 2007 were consumption of raw materials (representing 45.0% of the total), external services (14.3%), personnel costs (14.1%) and consumption of merchandise (10.4%).

Variables	Thousand euros	% of the total	Variation 2007/2006
Consumption of raw materials	266,037,467	45.0	7.4
Consumption of other supplies	43,339,494	7.3	10.4
Consumption of merchandise	61,704,649	10.4	7.3
Work carried out by other companies	29,539,443	5.0	0.9
Personnel costs	83,206,050	14.1	3.1
External services	84,627,546	14.3	6.3
Provisions for depreciation of fixed assets	22,998,725	3.9	0.4
Total operating income	591,453,375	100.0	6.2

### Results by activity group

The activity groups which registered the greatest increases in turnover in 2007 as compared with the year 2006 were *Metallurgy and manufacture of metallic products* (11.9%) and *Electrical, electronic and optical material and equipment* (9.5%).

On the other hand, the *Textiles, wearing apparel, leather and footwear industries* group registered an interannual decrease of 3.4%.

The activity groups with the greatest contribution to total turnover were *Food, beverages and tobacco* (representing 15.4% of the total), *Metallurgy and manufacture of metallic products* (13.8%) and *Transport equipment* (12.0%).

### **Evolution of turnover by activity group**

Activity group	Thousand euros	% of the total	Variation 2007/2006
Extractive industries and petroleum	49,155,789	7.9	7.7
Food, Beverages and Tobacco	96,560,226	15.4	6.6
Manufacture of textiles, wearing apparel, leather			
and footwear	20,246,867	3.2	-3.4
Wood and cork	11,447,874	1.8	4.1
Paper, publishing and graphic arts	31,929,038	5.1	3.6
Chemical industry	49,743,275	7.9	5.5
Rubber and plastic pruducts	21,673,531	3.5	6.0
Various non-metallic ore products	39,309,116	6.3	7.9
Metallurgy and manufacture of metallic products	86,604,035	13.8	11.9
Machinery and mechanical equipment	32,309,904	5.2	7.0
Electrical, electronic and optical material and			
equipment	34,732,042	5.5	9.5
Transport equipment	75,376,762	12.0	6.9
Various manufacturing industries	17,433,908	2.8	3.6
Energy and water	59,366,223	9.5	1.1
Industry total	625,888,589	100.0	6.4

### Results by activity sector

By activity sector (the results of the survey are disseminated among 100 activity sectors), the industries with a greater contribution to total turnover in 2007 were Manufacture of motor vehicles (7.1%), Production and distribution of electricity (7.0%) and Oil, natural gas and nuclear fuel industry (6.9%).

The following table shows industrial turnover for the 20 sectors with the greatest turnover, which indicates the percentage of participation of each of the aforementioned sectors in total turnover.

The 20 activity sectors with the greatest turnover Thousand euros Activity sectors Turnover Variation % of the total 2007/2006 **Industry total** 625,888,589 100.0 6.4 Manufacture of motor vehicles 44,271,732 7.1 8.8 7.0 Production and distribution of electricity 43,772,800 -2.1 Petroleum, natural gas and nuclear fuel industry 43,069,176 6.9 7.5 Manufacture of basic chemical products 19,463,535 3.1 5.6 Meat industry 19,338,438 3.1 4.4 Basic iron, steel and ferro-alloys products 18,304,840 2.9 24.1 Non-electric parts and accessories for motor vehicles 15,912,724 2.5 6.3 Manufacture of plastic products 15,750,167 2.5 5.4 Manufacture of articles of concrete, plaster and cement 12.1 14,580,267 2.3 Manufacture of pharmaceutical products 13,653,044 2.2 9.9 Manufacture of furniture 12,128,371 1.9 1.4 Manufacture and first transformation of precious metals 11,752,140 1.9 3.9 Production of alcoholic beverages 11,740,773 1.9 7.3 Other general purpose machinery 11,431,740 1.8 17.0 Production and distribution of gas, steam and hot water 10,753,220 1.7 13.1 Manufacture of fats and oils (vegetable and animal) 1.5 23.9 9,586,024 Manufacture of metal structures 9,571,548 1.5 8.0 Dairy industries 9,420,550 1.5 1.3 **Publishing** 9,390,258 1.5 -0.2 Products for animal food 9,230,170 1.5 10.9



### **Results by Autonomous Community**

Cataluña (23.6% of the total), Comunidad de Madrid (10.8%), Andalucía (10.4%), Comunitat Valenciana (10.2%) and País Vasco (9.7%) were the Autonomous Communities which contributed the most to industrial sector turnover in 2007.

### **Turnover by Autonomous Community**

Thousand euros

Autonomous Community	Turnover	% of the total
Andalucía	65,137,669	10.4
Aragón	28,573,978	4.6
Asturias (Principado de)	17,179,628	2.7
Balears (Illes)	4,753,301	0.8
Canarias	9,614,458	1.5
Cantabria	8,514,857	1.4
Castilla y León	35,908,570	5.7
Castilla-La Mancha	27,823,821	4.4
Cataluña	147,398,448	23.6
Comunitat Valenciana	63,700,359	10.2
Extremadura	6,136,970	1.0
Galicia	41,204,610	6.6
Madrid (Comunidad de)	67,830,533	10.8
Murcia (Región de)	15,578,698	2.5
Navarra (Comunidad Foral de)	20,118,263	3.2
País Vasco	60,939,826	9.7
Rioja (La)	5,474,601	0.9
National total	625,888,589	100.0

### Results by company size

The total number of companies with 1,000 or more employed persons generated 29.9% of total industrial turnover in 2007. This percentage increased to 65.7% when all companies with more than 100 employees were considered.

### Turnover by company size

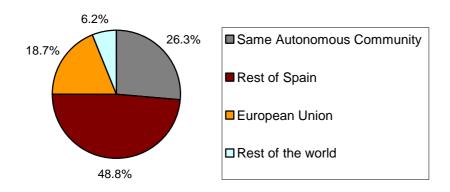
Thousand euros

Size	Turnover	% of the total
Total	625,888,589	100.0
1 to 3 employees	12,144,836	1.9
4 to 9 employees	26,814,452	4.3
10 to 19 employees	35,232,995	5.6
20 to 49 employees	78,944,729	12.6
50 to 99 employees	61,337,837	9.8
100 to 199 employees	61,601,004	9.8
200 to 499 employees	96,538,483	15.4
500 to 999 employees	66,388,370	10.6
More than 1,000 employees	186,885,885	29.9

### II) Results for all companies with 20 or more employees

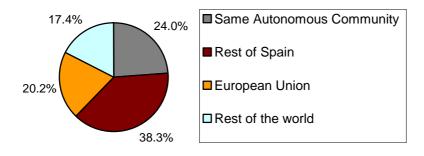
### **Destination of sales**

Domestic sales for companies with 20 or more employed persons accounted for 75.1% of the total in 2007, while those aimed at other European Union countries represented 18.7%



### Origin of purchases

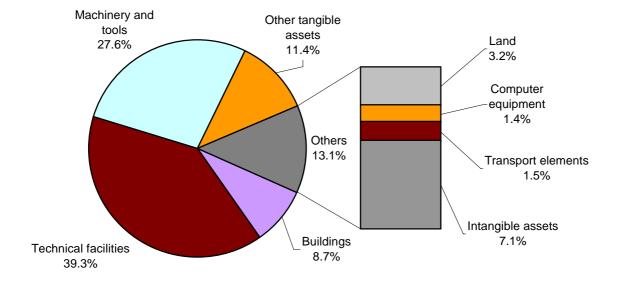
In 2007, 20% of purchases of raw materials, merchandise, etc. originated in European Union countries and 17.4% in other countries in the world. Purchases within Spain amounted to 62.3% of the total.



### Investment

The total industrial investment of companies with 20 or more employees reached 26,328 million euros in 2007. It is worth noting that 39.3% of this figure corresponded to *Technical installations* and 27.6% to *Machinery and tools*.

Variables	Thousand euros
Land	833,462
Buildings	2,277,874
Technical facilities	10,341,442
Machinery and tools	7,249,878
Computer equipment	357,972
Transport elements	407,251
Other tangible assets	2,996,890
Intangible assets	1,862,941
Total investment	26,327,710



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