

22 February 2012

Industrial Companies Survey 2010

Industrial turnover increases 5.0% in 2010 as compared with the previous year

The number of employed persons decreases 3.0% and industrial investment decreases 13.5%

The net amount of turnover of industrial companies reached 520,864 million euros in 2010, indicating an increase of 5.0% as compared with the previous year.

The number of persons employed in industrial companies stood at 2,133,618 that is, 3.0% less than in 2009.

Main industry variables in 2010

Variables	Thousand euros	Variation 09/08
Total Employed Persons	2,133,618	-3.0%
Total hours worked (thousands)	3,659,684	-3.0%
Net turnover	520,864,496	5.0%
Total operating income	537,034,091	4.9%
Purchases and work carried out by other companies	332,776,706	8.5%
Personnel costs	76,027,461	-1.4%
External services	74,365,068	4.5%
Total operating costs	514,566,632	6.1%
Investment in material assets	24,684,519	-13.7%
Investment in tangible assets	3,636,734	-12.1%

* Except employed persons and hours worked

Sales of products, which represented 77.1% of the operative income in 2010, increased 4.1% as compared with the previous year. In turn, sales of merchandise, which amounted to 13.1% of total income, increased 3.8%.

Operating income of industrial companies. Year 2010

Variables	Thousand euros	% of the total	Variation 09/08
Sale of products	414,037,931	77.1%	4.1%
Sales of merchandise	70,085,985	13.1%	3.8%
Provision of services	36,740,580	6.8%	19.0%
Work done for fixed assets	2,240,382	0.4%	8.2%
Operating subsidies	3,559,246	0.7%	0.4%
Other operating income	10,369,967	1.9%	4.0%
Total operating income	537,034,091	100.0%	4.9%

Purchases of raw materials, which represented 42.9% of the operating costs structure, increased 10.2% in 2010.

In turn, personnel costs of industrial companies decreased 1.4%. Nevertheless, there were the second parameter with the greatest weight in the structure of operating costs, with 14.8% of the total.

Operating costs of industrial companies. Year 2010

Variables	Thousand euros	% of the total	Variation 09/08
Purchases of raw materials	220,607,982	42.9%	10.2%
Net purchases of other supplies	32,796,324	6.4%	4.5%
Purchases of goods	54,034,044	10.5%	7.9%
Work done by other companies	25,338,354	4.9%	1.3%
Personnel costs	76,027,461	14.8%	-1.4%
External services	74,365,068	14.5%	4.5%
Other Operating Costs	31,397,397	6.1%	3.6%
Total operating costs	514,566,632	100.0%	6.1%

Geographical markets

73.8% of industrial sales were made in Spain, 18.6% went to European countries and 7.6% to the rest of the world.

Regarding purchases of raw materials, goods, etc, 64.0% came from Spain, 18.8% from the European Union and 17.1% from countries of the rest of the world.

By groups of activity, the one that had a greater percentage of sales outside Spain was *Transport equipment*, with 58.5% of sales. This activity was the only one that sold more in foreign than in domestic market. *Mining and quarrying industries, energy, water and waste* had the lowest percentage of foreign sales, with 7.7%.

The chemical and pharmaceutical industry had the highest percentage of purchases in foreign markets (50.0%) and *non-metallic mineral products* the lowest (14.7%).

Investment

The total investment of industrial companies reached 28,321 million euros in 2010, which represented a reduction of 13.5% as compared with the previous year.

By type of goods, investment in fixed assets represented 87.2% and investment in intangible assets 12.8%.

Components with greater percentage weight in the total investment were *Technical installations* (38.2%), *Machinery* (18.0%) and *Constructions* (8.9%).

Results by company size interval

The total number of companies with 1,000 or more employed persons generated 28.8% of the total industrial turnover in 2010. If we consider the total number of companies with more than 100 employees, the aforementioned percentage rose to 66.5%.

In turn, companies with less than 10 employed persons represented 6.9% of the total billing of this sector.

Turnover by company size interval. Year 2010

Thousand euros

Size interval	Turnover	% of the total	Variation 09/08
Total	520,864,496	100.0%	5.0%
Between 1 and 3 employees	11,607,768	2.2%	6.1%
Between 4 and 9 employees	24,729,322	4.7%	1.6%
Between 10 and 19 employees	28,457,755	5.5%	-4.7%
Between 20 and 49 employees	62,420,659	12.0%	2.4%
Between 50 and 99 employees	47,054,415	9.0%	2.5%
Between 100 and 249 employees	74,909,845	14.4%	15.9%
Between 250 and 499 employees	58,803,453	11.3%	0.1%
Between 500 and 999 employees	62,676,869	12.0%	6.5%
More than 1,000 employees	150,204,410	28.8%	5.8%

Results by group of activity

The groups of activity with greatest contribution to total turnover of the industrial sector in 2010 were "*Mining and quarrying industries, energy, water and waste*" (with 21.7% of the total), and "*Food, beverages and tobacco*" (18.2%).

In turn, the groups that employed the greatest number of people, of note were "*Food, beverages and tobacco*" (with 17.2% of the total) and "*Metallurgy and manufacture of metallic products*" (15.7%).

By evolution of turnover, the group that experienced the greatest interannual decrease was "*Metallurgy and manufacture of metal products, except machinery and equipment*" (13.4%). The one that presented the biggest decrease was *Mineral and various non-metallic ore products* (-13.1%)

Turnover and persons employed by groups. Interannual variation.

Groups of activity	Turnover	Variation 10/09	Employees	Variation 10/09
Mining and quarrying industries, energy, water and waste	113,166,759	5.2%	190,321	7.7%
Food, beverages and tobacco	94,580,973	2.3%	366,578	-0.4%
Textile, clothing, leather and footwear industries	14,938,461	1.0%	131,918	-6.9%
Wood, cork, paper and graphic arts	26,234,481	1.6%	180,290	-6.3%
Chemical and pharmaceutical industry	50,154,715	12.2%	124,480	0.2%
Rubber and plastic products	18,002,241	9.4%	95,907	-3.3%
Various non-metallic ore products	20,630,467	-13.1%	128,727	-11.5%
Metallurgy and manufacture of metallic products, except machinery and equipment	61,928,093	13.4%	335,027	-4.7%
Electrical, electronic and optical material and equipment	23,373,653	3.6%	102,861	-3.0%
Mechanical machinery and equipment	16,760,499	-4.3%	106,433	-6.7%
Transport material	63,699,886	8.1%	185,453	-2.5%
Various manufacturing industries, repair and installation of machinery and equipment	17,394,268	1.4%	185,623	-2.1%
Industry Total	520,864,496	5.0%	2,133,618	-3.0%

Results by activity sector

Analyzing 100 activity sectors that are published by the survey, the sectors with greatest contribution to total turnover in 2010 were “*Production, transport and distribution of electrical energy*” (9.0), “*Petroleum and natural gas industry*” (6.8%).

The 20 activity sectors with highest turnover. Year 2010

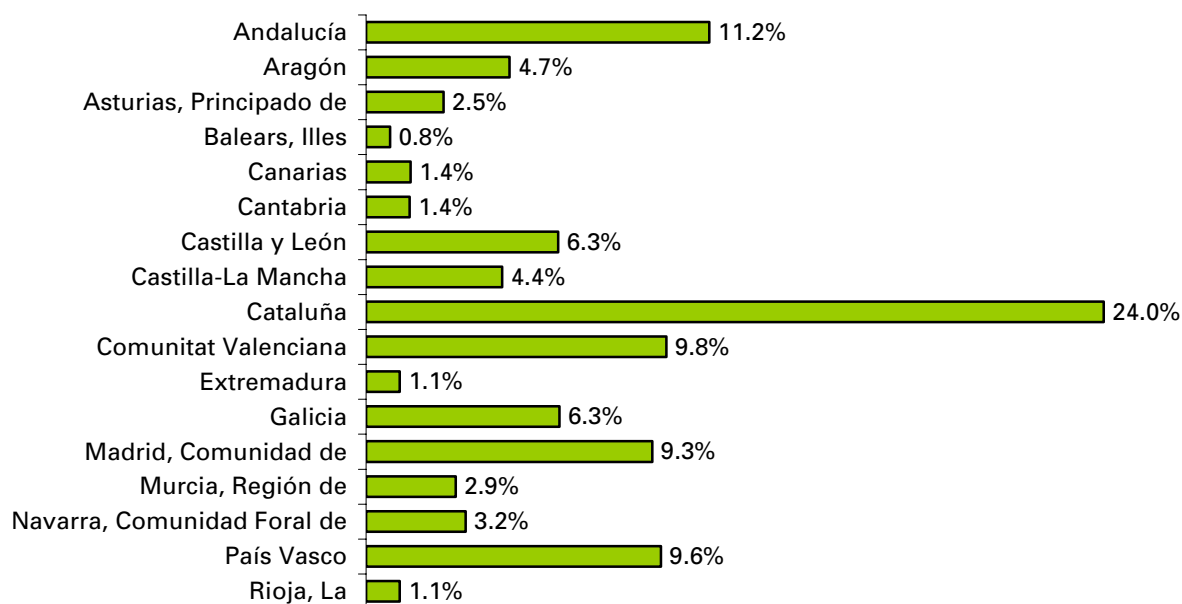
Activity sectors	Turnover	% of the total	Variation 10/09
Industry Total	520,864,496	100.0%	5.0%
Production, transport and distribution of electrical energy.	46,763,743	9.0%	-10.5%
Manufacture of motor vehicles.	35,242,027	6.8%	27.8%
Petroleum and natural gas industry	33,711,761	6.5%	10.8%
Meat industry	20,248,093	3.9%	31.1%
Manufacture of basic chemical products	19,460,449	3.7%	2.7%
Manufacture of components, pieces and accessories for motor vehicles.	15,800,546	3.0%	13.0%
Manufacture of plastic products.	13,373,642	2.6%	30.8%
Manufacture of pharmaceutical specialities	13,071,086	2.5%	7.5%
Production and distribution of gas, steam and air conditioning	12,283,507	2.4%	3.3%
Manufacture of basic products in iron, steel and ferro-alloys.	12,191,358	2.3%	8.4%
Manufacture of alcoholic beverages	10,363,240	2.0%	42.9%
Dairy products	10,252,743	2.0%	1.2%
Oils and fats	9,250,962	1.8%	3.5%
Animal feed	9,172,593	1.8%	30.2%
Manufacture of elements made of concrete, cement and plaster.	9,086,178	1.7%	-3.7%
Manufacture of engines, generators and electric transformers, and of distribution and electric control appliances.	8,388,637	1.6%	-0.2%
Graphic arts and reproduction of recorded media	8,002,636	1.5%	1.9%
Manufacture of other general purpose machinery n.e.c.	7,607,006	1.5%	10.4%
Production of precious metals and other non-ferrous metals.	7,581,269	1.5%	5.6%
Manufacture of paper and cardboard articles	7,501,565	1.4%	7.9%

Results by Autonomous Community

Cataluña (24.0% of the total), Andalucía (11.2%) and Comunitat Valenciana (9.8%) were the Autonomous Communities which contributed the most to industrial sector turnover in 2010.

In turn, the communities that contributed the less to industrial sector turnover were Illes Balears (0.8%), La Rioja and Extremadura (both with 1.1%)

Percentage distribution of turnover by Autonomous Community



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